

Meeting Minutes

Date: Wednesday 6 June

Time: 11am

Location: Teleconference

Attendees John Kelly, SunWater Area Manager, Goondiwindi
Lisa Welsh, SunWater, Water Pricing Manager, Brisbane
Rohan Thorogood, Operations Manager, St George
Geoff Dunsdon, IAC Member
John Biggs, IAC Member
Oliver Simon, CEO, Paroo Shire Council, IAC Member

Apologies: Nil

Chair: John Kelly

Minutes: John Kelly

Item No.	Item	Presenter
1.	Welcome and Introductions	John Kelly
2.	Apologies	Chair
3.	Agenda Items	Chair
4.	Water Storage Update and Announced Allocations	John Kelly
5.	2019 QCA Price Review	Lisa Welsh
6.	Draft 2018/19 Network Service Plan	Lisa Welsh
7.	General Business	All

Agenda Item 1 - Welcome and Introductions

The Chair opened the meeting at 11am and welcomed the IAC members and thanked them for their time to attend the meeting.

Agenda Item 2 – Apologies

Nil

Agenda Item 4 - Water Storage Update and Announced Allocations

SunWater advised the current storage level in Allan Tannock weir was 4,626ML or 97%. Based on the predicted storage level on 1 July 2018, SunWater advised the IAC that the predicted announced allocation on 1 July would be in the range of 60 – 69%.

Agenda Item 5 & 6 - 2019 QCA Price Review and Draft 2018/19 Network Service Plan

SunWater confirmed its objectives through the pricing process were to recover its efficient costs, provide transparent consultation with customers and encourage the adoption of a light handed regulatory approach. Further, SunWater confirmed its understanding of its customer objectives, gained through consultation at the last round of IAC meetings, were as follows:

- More cost effective and better value for money services;
- More transparent costs – especially corporate costs;
- Continuing improvement of NSPs; and
- Simpler pricing.

SunWater advised that the Referral Notice was still not available however the working assumption is that 31 October 2018 will be the due date for SunWater's submission to the QCA. SunWater advised that it will advise customers when the referral notice is issued. SunWater also noted that the QCA will do some regional consultation sessions during the price review period.

SunWater provided a presentation to the IAC (shown as **Attachment I**) detailing SunWater's total actual and forecast expenditure in terms of direct routine, direct non-routine and indirect costs compared to the QCA allowance since 2012-13 to 2023-24. Points to note include:

- Expenditure slightly above QCA targets in each year – generally as a result of increased flood repair works (unpredictable), increasing insurance costs and electricity costs.
- Forecasting a decrease in routine and non-routine direct expenditure – broadly related to St George and Dawson transfer to Local Managed Entities (LME).
- Increases in non-direccts including:
 - more accurate attribution of local overhead rates rather than an average rate across the state,
 - increases in indirects due to IGEM (Inspector General Emergency Management) recommendations (downstream notifications, better information, improved hydrology and modelling, community education, emergency preparedness)
 - increases in corporate overheads partly to do with corporate systems upgrades.
- In total, SunWater spent \$95m over the QCA targets, noting that \$38m of this was corrective maintenance i.e. repairing flood damage.
- Electricity and insurance costs accounted for \$29m.

- \$20m renewals contractors – which is about what the QCA removed from SunWater's original forecast.

SunWater advised customers that it was seeking to change as little as possible and use as much from the recent QCA report on SEQWater to facilitate a low-cost price review.

1. Using 2018/19 budget for the starting point for routine costs
2. 0.2% annual cumulative productivity savings
3. Electricity – based on AEMO assumptions from SEQWater's
4. WACC – Weighted Average Cost of Capital (WACC) is used to discount the annuity payment stream and it is applied to annuity balances either as an interest cost or payment. Reduced from 7.49% to 5.9% and will be checked by QTC
5. Annuity – SunWater have included a 30 year annuity (increased from 20 years), more in line with other long-life infrastructure businesses.
6. DSIP (Dam Safety Improvement Project) – where relevant. 50% of the current costs if no detailed business case yet completed.
7. Recreation area costs excluded from 2020/21
8. Fixed/variable costs: we have simplified this and standardised across all service contracts.
 - a. Insurance and all non-routine costs are 100% fixed.
 - b. Electricity is allocated 100% to variable.
 - c. 10% of operations, revenue offsets and routine maintenance to variable.

SunWater noted that actual prices will be an output of the QCA review and the referral notice.

SunWater provided the IAC with further scheme specific detail in relation to forecast revenues and cost allocations from 2018-19 to 2023/24 including a graph comparing indicative medium priority prices to cost reflective prices.

SunWater provided the IAC members with a copy of the Draft NSP (**Attachment II**) for the scheme and encouraged members to provide any comments. SunWater advised that changes to the NSP's were made in response to feedback from customers which included:

- Keep the NSP's short
- Split out non-direct costs
- Include DSIP/cost table
- Provide 5 years of expenditure forecasts
- Provide cost/price reflectivity

SunWater advised the IAC that there maybe some possible changes in the final NSP's as a result of:

- a. Review of corporate costs (review step changes down to overheads, allocation of labour to direct)
- b. Final update of renewals projects (minimal)
- c. Updated insurance costs based on market outcome
- d. Step change down in Brisbane rental costs
- e. QTC minor corrections to WACC.
- f. Potential adjustments to inefficient projects.
- g. Working with QCA to confirm entitlement and usage data for prices.

SunWater's submission may also change compared to the NSP, because of delays in the referral notice, as a result of:

- 2017/18 actuals – will affect annuity balances

- WACC market rates
- Ongoing review of renewals
- QCA costs if available
- The QCA review itself will impact on SunWater allowed costs and therefore prices.

The IAC advised SunWater that their main focus was to ensure that costs are minimised and that the structure of the total price (between Part A and Part B) is a key issue for their viability. The IAC advised that a hardship policy should be considered given that the shire has been drought declared since 2013.

The council advised that their level of rates in arrears was on the increase and that sustainability of regional areas needs to always be a consideration. The IAC were adamant in their position that affordability considerations need to be taken into account in the setting of prices. The scheme is only small with only two significant irrigation customers with the balance being smaller stock and domestic users.

SunWater advised the IAC that it had heard the affordability concerns raised and noted that current government policy was that water prices cannot go down. Discussion progressed on the idea of the Paroo Shire Council owning and operating the weir, being a local entity which may result in some cost efficiencies. SunWater advised the IAC that it was happy to commence discussions with the Council to gauge the level of interest from council on owning and operating the weir. Council advised the IAC that they would be happy to progress discussions with SunWater with a view to better understanding what such a proposal would mean for Council.

Action: SunWater to make arrangements to meet with the Paroo Shire Council to discuss the potential for Council to own and operate the weir.

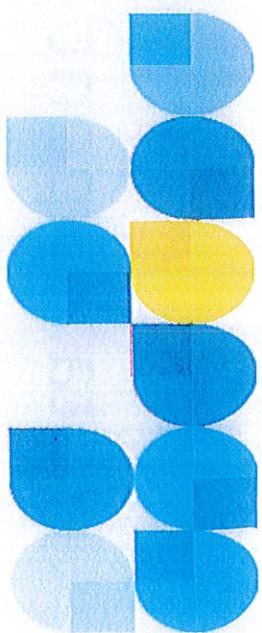
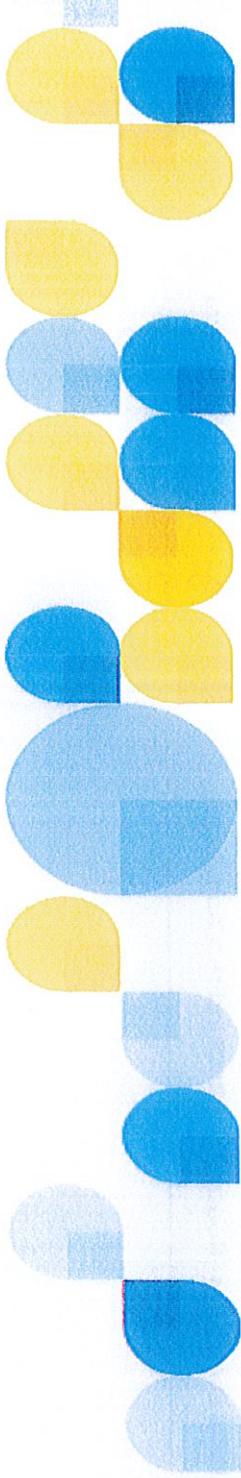
Agenda Item 7 – General Business

No items of general business were raised.

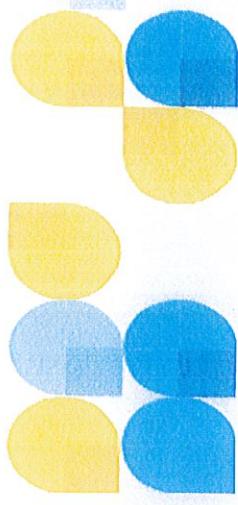
Meeting Closed: 12pm

Supporting information to Draft NSPs

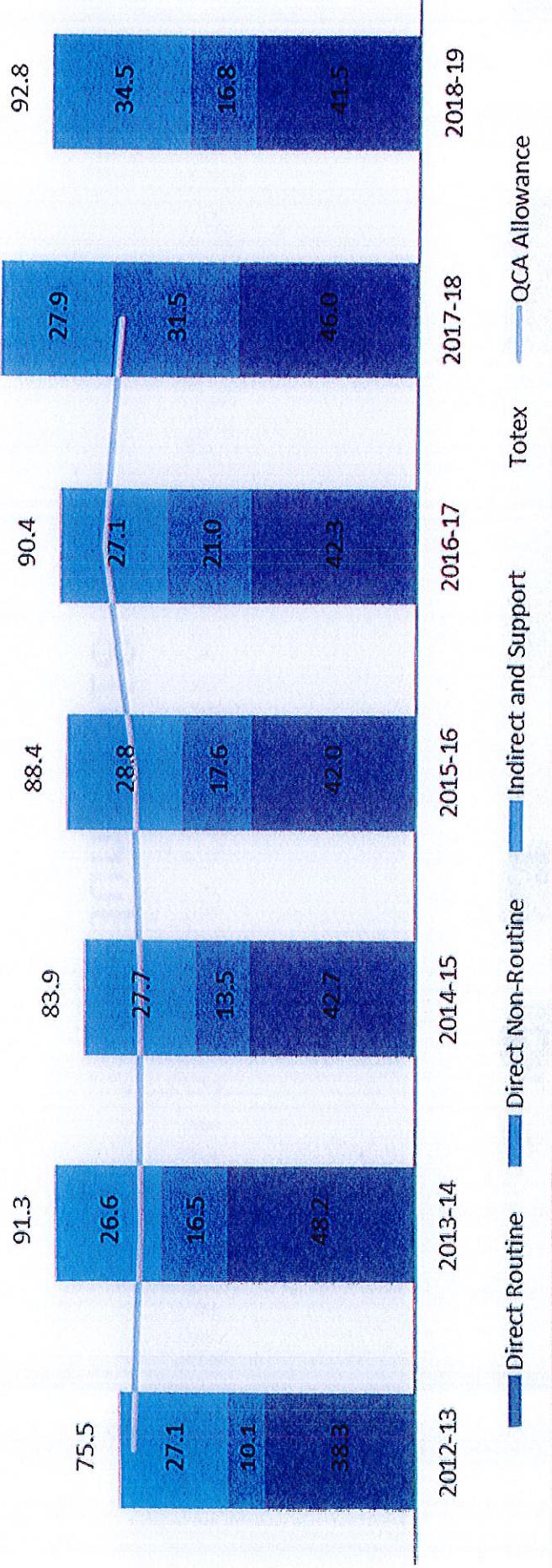
June 2018



Total Expenditure Performance



Total Expenditure
Comparison between actual, estimates and forecast
(million, real \$2018-19)



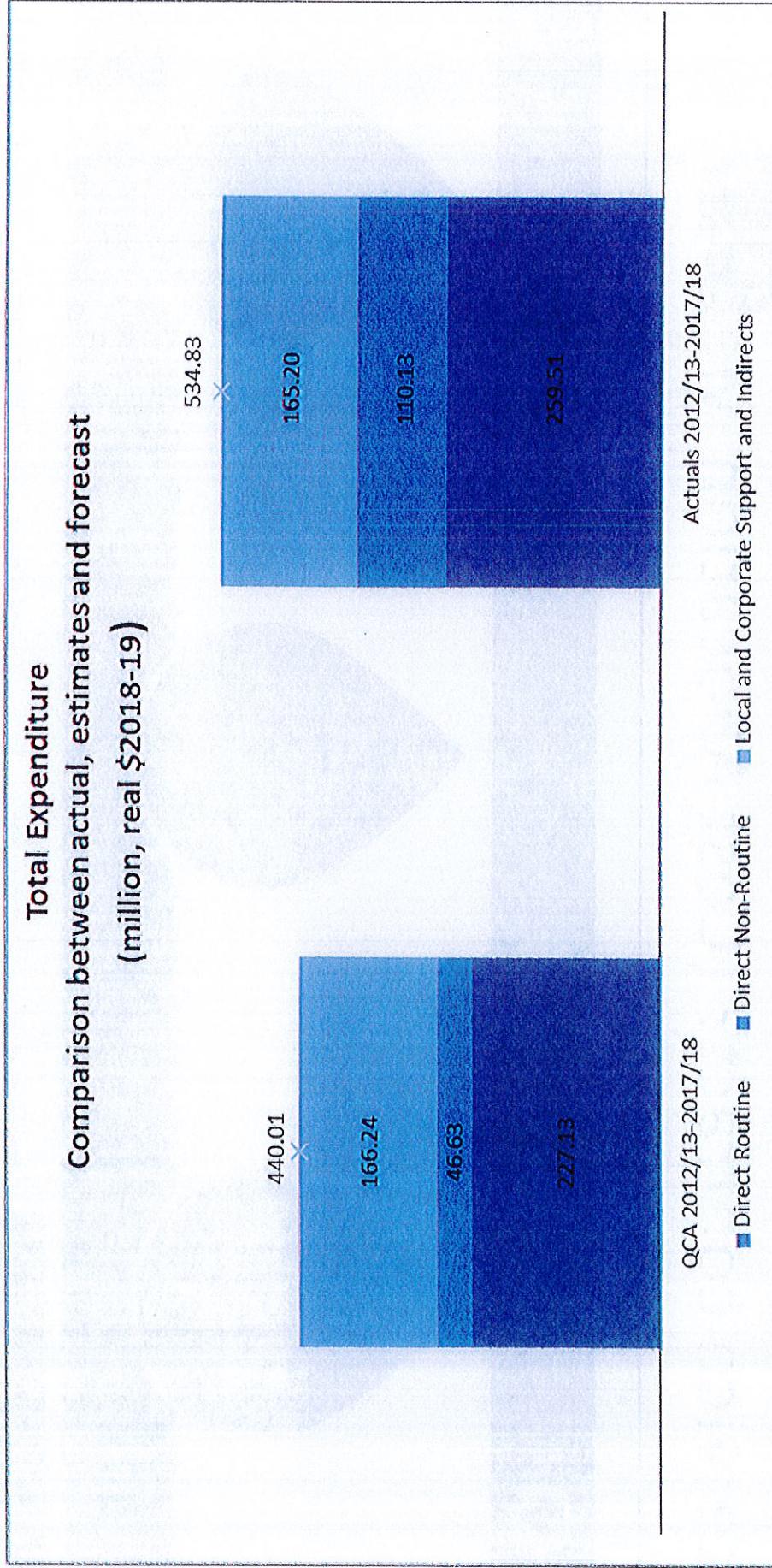
How are SunWater's costs allocated to each service contract? (Cost Allocation Methodology)

Fair allocation of common costs to direct costs for projects and service contract			
Local area support costs		Indirect costs	
Pipeline Service contracts Bulk Water Service Contracts Irrigation Service Contracts	Non-routine direct capital expenditure	Non-routine direct operating expenditure	Non-routine dam safety improvement costs (direct)
Submission to QCA		Recover of routine costs	Recover of routine costs + Annuity allowance to recover smoothed non-routine costs
		Other financing costs	Other financing costs + Annuity allowance to recover smoothed non-routine costs = Revenue allowance
		Direct routine expenditure costs	Direct Business Development costs

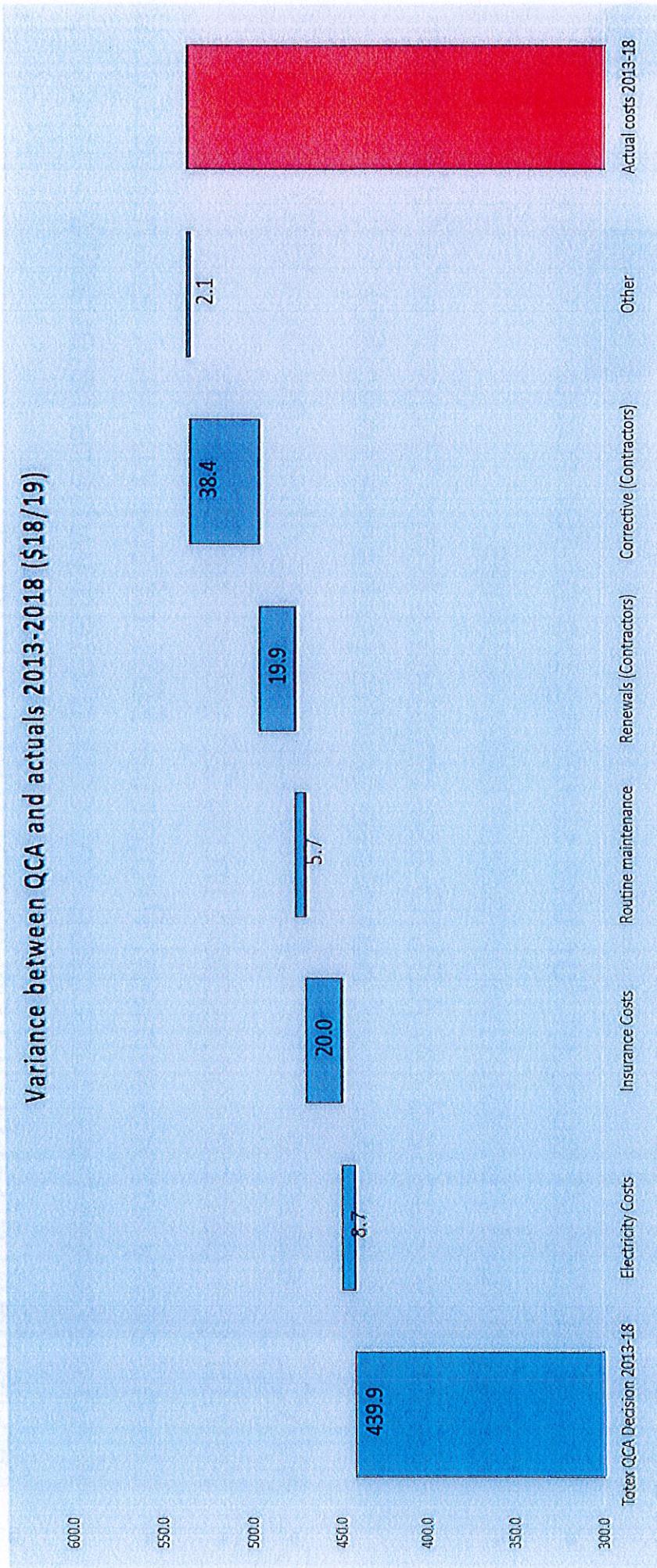
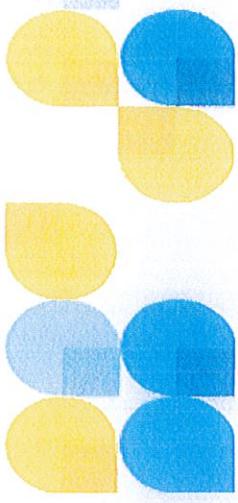
DRAFT



Total Expenditure Comparison by cost type: Target/actual



Variance from QCA targets 2013-18 by activity

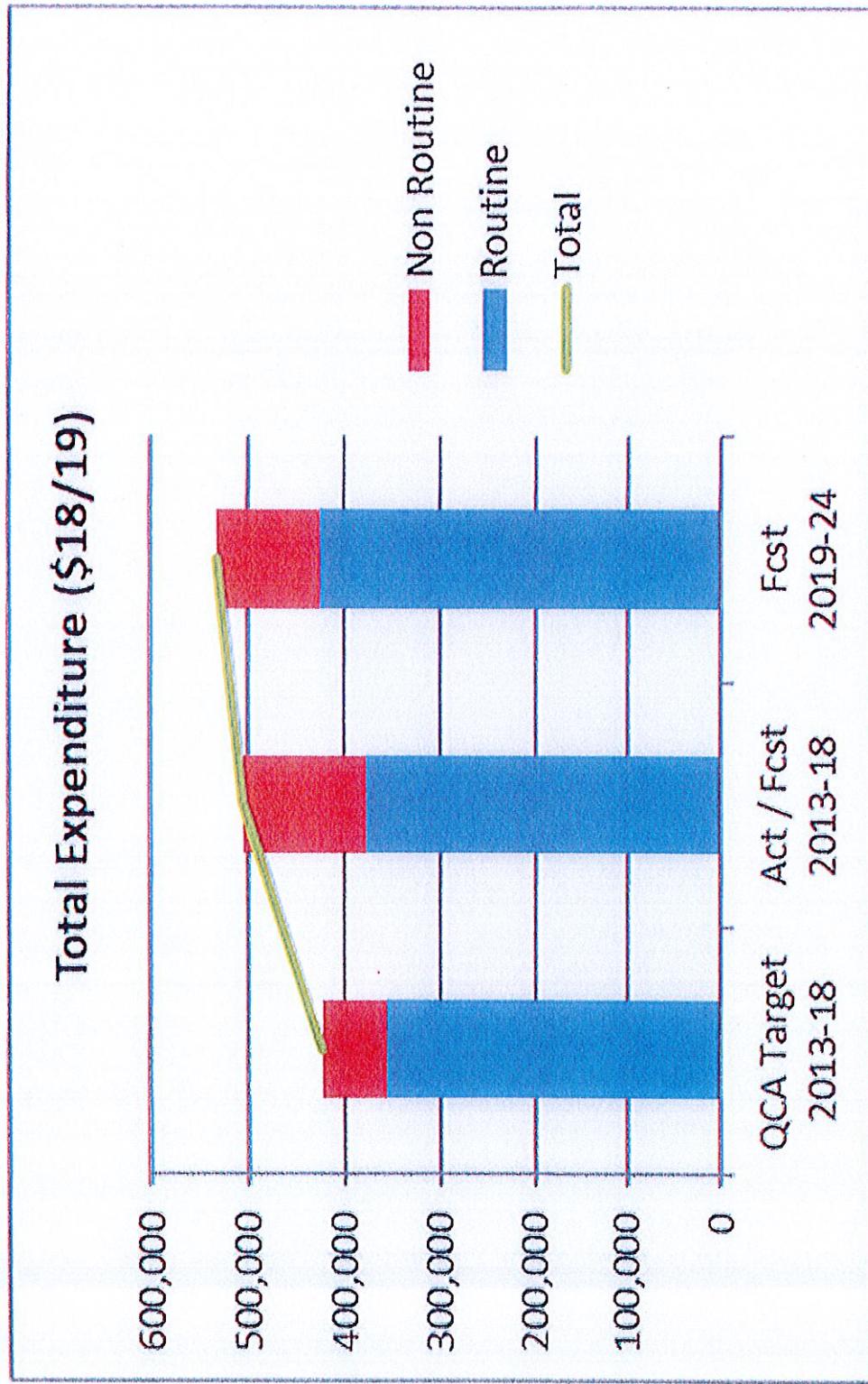




Key Global Assumptions: Draft NSPs

- Using 2018/19 budget for the starting point for routine costs
- 0.2% annual cumulative productivity savings
- Electricity – based on AEMO assumptions from Seqwater's QCA price review, plus impacts of obsolete tariffs (scheme specific)
- WACC – reduced from 7.49% to 5.9% (being checked by QTC)
- Annuity – period increased from 20 years to 30 years
- Dam Safety Improvement Project – 50% of the current estimated costs if no detailed business case yet completed (where relevant)
- Recreation area costs excluded from 2020/21
- Standardisation of fixed/variable cost allocation across all schemes.
 - Insurance and all non-routine costs are 100% fixed.
 - Electricity is allocated 100% to variable
 - 10% of operations, revenue offsets and routine maintenance to variable.

Total Expenditure: target/actual/forecast



* Totals Excludes Dawson and St George Distribution for comparative purposes



2018/19 to 2023/24 Network Service Plan

Cunnamulla Weir Bulk Water Service Contract

30 May 2018

Consultation Draft

Contents

Our plan for Cunnamulla Weir

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We're focused on reliability, efficiency and safety, ensuring through ongoing consultation that the Cunnamulla Weir Bulk Water Service Contract continues to meet the needs and expectations of our diverse customer base.

In this Network Service Plan (NSP) we outline a range of proposed immediate refurbishment and longer-term improvement projects, and provide a detailed breakdown of anticipated costs for review.

Our focus during the 2018/19 to 2023/24 NSP period will be on ensuring routine operations activities are implemented safely, timely and efficiently. We will be continuing to replace customer meters on an as needs basis to ensure our customers have accurate water metering in place. Works have also been scheduled to ensure the ongoing reliability of the weir with a project to replace damaged concrete in front of the weir sheet piling. Together with continuing to implement an efficient and effective preventative maintenance program, we are focused on ensuring the Service Contract's assets continue to perform reliably.

It is important to us that our customers are consulted in making important decisions. We welcome and encourage your feedback on this NSP, and look forward to working with you to deliver the programs of work.



John Kelly
Area Operations Manager South

Disclaimer

This Network Service Plan (NSP) has been prepared by SunWater to provide indicative information to our customers for the purpose of consultation. It contains estimates and forecasts which are based upon a number of assumptions. The actual financial performance of the Service Contract to which this NSP relates, and the operations and activities actually undertaken by SunWater during the relevant periods, may vary materially from the information contained in this NSP. This NSP should not be relied upon beyond its purpose as a tool for consultation and you should not rely on the information contained in this NSP in making decisions about your circumstances. SunWater will not be responsible or liable for any loss (including consequential loss), claim or damage (including in tort) that is in any way connected with the use of this NSP or the information contained within it.

1. Introduction

A Network Service Plan details a range of proposed immediate and longer-term improvement projects, and provides a detailed breakdown of anticipated costs for review.

NSPs are an important part of our asset management framework, feeding into our strategic asset management and corporate strategic plans, as illustrated in [Appendix 1](#).

The purpose of this year's NSP is twofold:

1. to consult with customers on routine and non-routine expenditure throughout the coming financial year
2. to present to customers SunWater's projected efficient costs for the five year period from 2018/19 to 2023/24.

In particular, the NSP covers:

- past performance for routine and non-routine expenditure
- forecast routine and non-routine expenditure for 2018/19 to 2023/24
- the long-term outlook for material non-routine expenditure.

In this NSP, the focus of consultation is the draft budget figures for 2018/19 and thereafter. We have retained prior year actual results in [Appendix 2](#) for reference, as requested by customers.

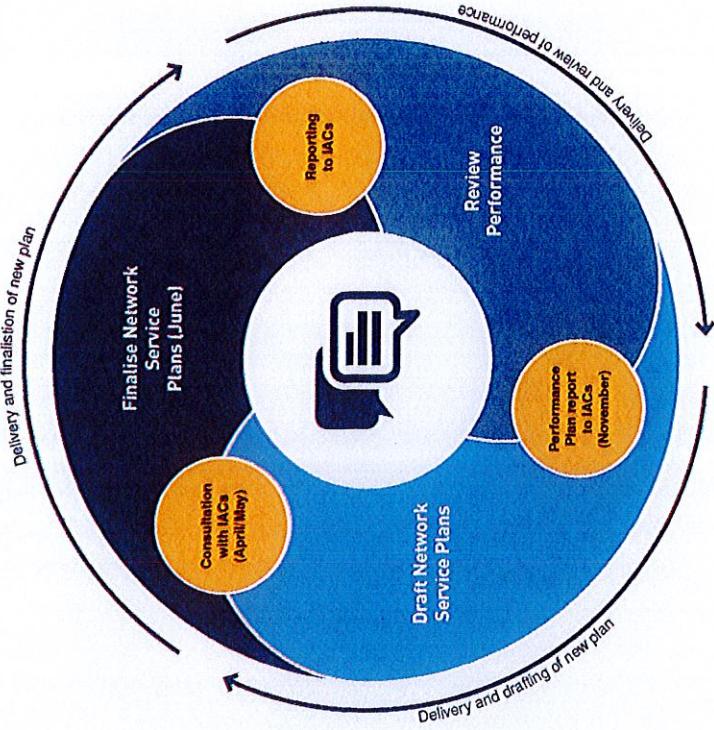
Input from customers is a valuable part of SunWater's planning processes and ensures that we invest in areas which support the services we provide to customers. Figure 1 below shows how SunWater and customers work together in relation to NSPs. SunWater has consulted with the Irrigator Advisory Committee (IAC) on the draft NSP and feedback from the Committee has been considered and incorporated where appropriate.

To have your say and shape future NSPs, please contact us via email or post:
Email: nspfeedback@sunwater.com.au

Post: NSP Feedback
PO Box 15536 City East
Brisbane Qld 4002

We consider and respond to all submissions, publishing all responses on our website.

Figure 1: Customer consultation and Network Service Plans



2. Delivering services to customers

At SunWater we are committed to working collaboratively with our customers to deliver value and fit-for-purpose water solutions. SunWater's Customer Service Commitment can be viewed at: www.sunwater.com.au

2.1 Our customers

The majority of our 24 customers in this Service Contract are irrigators with crop types including grapes, cotton and a variety of fodder crops. Water is also supplied to the town of Cunnamulla.

The water entitlements for each customer segment are shown in Table 1.

Table 1: Water entitlement and usage data

Customer Segment	Total Water Entitlements (ML)	High Priority Water Entitlements (ML)	Medium Priority Water Entitlements (ML)	Water Deliveries 2016/17 (ML)
Irrigation	2412	0	2412	1519
Urban	80	0	80	43
SunWater	120	0	120	0
Total	2612	0	2612	1562

Table 2: Irrigation charges for 2018/19

Product	2018/19 (\$/ML)	Cost/ML ¹ (\$/ML)	Subsidy (\$/ML)
Medium Priority Allocation Charge	Bulk Water Charge – Part A (fixed charge based upon entitlement)	30.98	17.35 N/A
Medium Priority Allocation Water	Bulk Water Charge – Part B (variable charge based upon usage)	3.49	2.43 N/A

1. Costs reflect lower bound cost recovery ie recovery of future replacement and ongoing maintenance and operations. Charges do not allow for any returns on existing assets.

2.2 Service targets

SunWater and customers have agreed Water Supply Arrangements and Service Targets for the Cunnamulla Weir Bulk Water Service Contract.

Table 3 below sets out our performance in 2016/17 against the service targets for: issuing notification of planned shutdowns; the duration of unplanned shutdowns; and the frequency of interruptions to supply. In addition, SunWater will be setting targets for the time it takes to resolve complaints and will be able to report our performance against these targets in future NSPs.

The 2018/19 charges and cost per megalitre are shown in Table 2. The Cunnamulla Weir Bulk Water Service Contract does not need additional subsidies to recover irrigation's share of future renewals, maintenance and operating costs.

Table 3: Service targets and performance

Service Target	Target	Number of exceptions 2016/17
Planned shutdowns – notification	For shutdowns planned to exceed 2 weeks	8 weeks 0
	For shutdowns planned to exceed 3 days	2 weeks 0
	For shutdowns planned to be less than 3 days	5 days 0
Unplanned shutdowns – duration ¹	Unplanned shutdowns during Peak Demand Period	48 hours 0
	Unplanned shutdowns outside Peak Demand Period	5 working days
	Planned or unplanned interruptions per water year	6 0

1. This is the number of times that the unplanned shutdown has exceeded the shortest of the peak/off peak periods.

3. Financial summary – revenue and expenditure

All financial figures in this report are presented in nominal dollars.

A high-level summary of the budgeted financial performance of the Cunnamulla Weir Bulk Water Service Contract is presented in Table 4.

The revenue SunWater receives from urban customers is agreed by term contract. The revenue we receive from irrigation customers is determined by the Queensland Government based on recommendations made by the Queensland Competition Authority (QCA) as part of its review of irrigation charges and is intended to allow SunWater to recover its prudent and efficient costs of operating the Service Contract.

SunWater anticipates no material change to revenue for the Cunnamulla Weir Bulk Water Service Contract in 2018/19.

In 2018/19, SunWater plans to increase routine expenditure for the Cunnamulla Weir Bulk Water Service Contract, with a focus on projects that improve efficiency and performance, and allow us to deliver the best possible service to our customers. This will continue to be our focus throughout the upcoming price path period. We do not anticipate to undertake any non-routine expenditure.

Further detail on the planned spend and annuity revenue is outlined on subsequent pages of this NSP and a further breakdown of expenditure by type can be found in [Appendix 2](#).

Table 4: Service contract financial summary¹

Cunnamulla Weir Service Contract	2014/15 Actual \$'000	2015/16 Actual \$'000	2016/17 Actual \$'000	2017/18 Estimate \$'000	2018/19 ² Forecast \$'000
Revenue					
Irrigation	71.9	77.2	75.2	79.0	78.2
Community Service Obligation	-	-	-	-	-
Industrial	-	-	-	-	-
Urban ³	2.4	2.5	2.5	2.6	2.6
Drainage	-	-	-	-	-
Other	-	-	-	-	-
Insurance proceeds – flood	-	-	-	-	-
Revenue Total	74.3	79.7	77.7	81.5	80.8
Less – Routine expenditure	(31.3)	(61.8)	(19.6)	(28.3)	(41.4)
Less – Non-routine expenditure					
Annuity funded	-	(27.6)	(15.4)	(36.8)	-
Non annuity funded	-	-	-	-	-
Surplus (deficit)	43.0	(9.8)	42.7	16.4	39.4

1. Totals may not add due to rounding.

2. SunWater's 2018/19 budget figures are draft as at the time of consultation. These figures will not be locked down until late in the financial year prior.

3. Forecast revenues for urban customers are based on current contractual arrangements.

As part of our commitment to transparency, Figure 2 and Figure 3 show a high-level breakdown of total Service Contract costs. The item 'Annuity Contribution' refers to the annualised renewals annuity component of the Service Contract's total costs.

Figure 2: Breakdown of total service contract costs – 2018/19 forecast

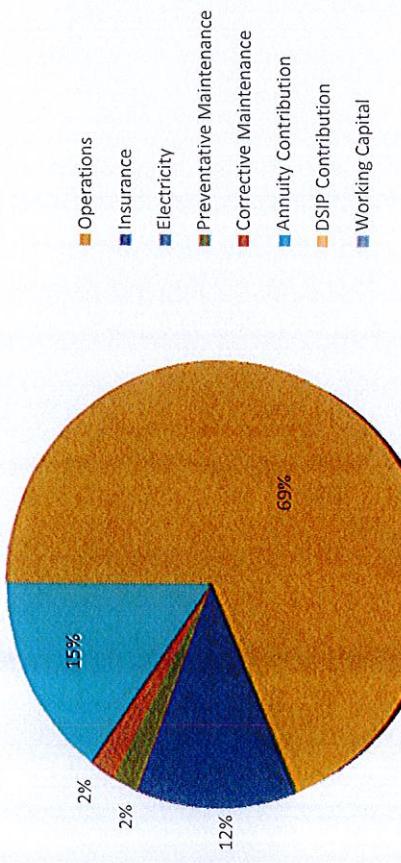
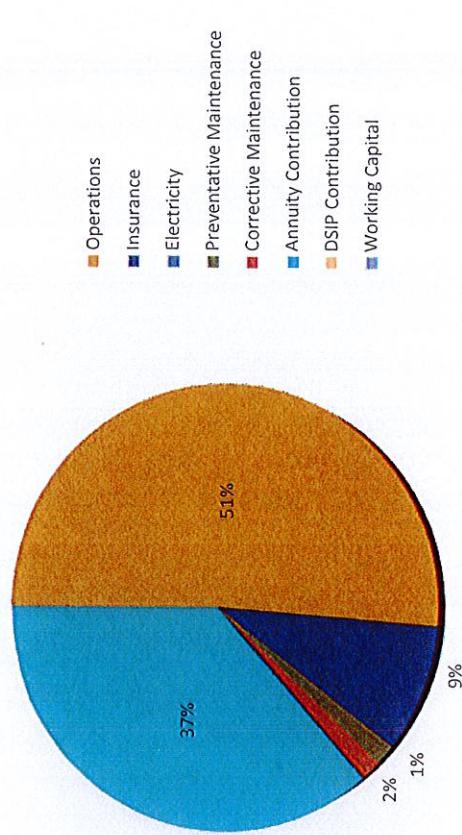


Figure 3: Breakdown of total service contract costs – 2019/20 to 2023/24 forecasts



4. Cost of delivering services – routine expenditure

Routine (or annual) expenditure includes funds for operations activities (operations, electricity and insurance), preventative maintenance and corrective maintenance.

SunWater has budgeted an increase in Cunnamulla Weir Bulk Water Service Contract's routine operating expenditure in 2018/19 (refer to Table 5).

Table 5: Routine operating expenditure^{1,2}

Cunnamulla Weir Service Contract	2016/17			2017/18 ³			2018/19 ³			2019/20			2020/21			2021/22			2022/23			2023/24		
	SunWater Actual \$'000	QCA Recommended \$'000	Variance \$'000	SunWater Estimate \$'000	2016/17 QCA Forecast \$'000	Recommended (adjusted) \$'000	SunWater Forecast \$'000	2016/17 QCA Forecast \$'000	Recommended (adjusted) \$'000	SunWater Forecast \$'000	2019/20 SunWater Forecast \$'000	2020/21 SunWater Forecast \$'000	2021/22 SunWater Forecast \$'000	2022/23 SunWater Forecast \$'000	2023/24 SunWater Forecast \$'000									
Electricity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance	5.0	2.6	2.4	5.0	2.6	2.6	6.0	2.6	2.7	6.1	6.2	6.4	6.5	6.5	6.7									
Operations	10.7	39.8	(29.1)	20.2	40.8	33.5	41.8	34.4	35.3	36.2	37.2													
Operations Total	15.6	42.3	(26.7)	25.2	43.4	39.4	44.5	40.5	41.5	42.6	43.7	44.9												
Preventative maintenance	4.0	6.4	(2.4)	3.1	6.5	1.0	6.7	1.0	1.0	1.0	1.1	1.1	1.1	1.1	1.1	1.1								
Corrective maintenance	-	3.9	(8.9)	-	9.1	1.0	9.3	1.0	1.0	1.0	1.1	1.1	1.1	1.1	1.1	1.1								
Routine Total	19.6	57.6	(38.0)	28.3	59.0	41.4	60.5	42.5	43.6	44.7	45.9	47.1												

1. Totals may not add due to rounding.

2. SunWater's 2018/19 to 2023/24 budget figures are draft as at the time of consultation. These figures will not be locked down until late in the financial year prior.

3. For 2017/18 and 2018/19 SunWater has included and reported against the 2016/17 QCA recommended costs adjusted for inflation which was assumed to be 2.5%.

4.1 Operations

Cunnamulla Weir Bulk Water Service Contract's total operations budget in 2018/19 is 11.37 per cent below the QCA's recommended costs (adjusted for inflation). SunWater is conscious of the travel distances and times for inspections in this Service Contract and is looking to rationalise the frequency of travel for inspections and operations. For further detail on what is included in operations expenditure, refer to [Appendix 3](#).

Insurance

Insurance is one of SunWater's largest expenditure items and these costs have increased significantly in recent years due to multiple flood events in Queensland, global insurable events impacting premiums and the need to obtain coverage for new risks, such as cyber. Although SunWater is subject to market forces in the pricing of insurance premiums, we have also been actively managing insurance premium costs by reviewing coverage levels and policy specifications including deductibles to ensure that our insurance coverage is appropriate and reflective of the risks faced by our business.

Although insurance premiums are forecast to increase globally in 2018/19, SunWater is forecasting a reduction in our insurance costs in 2018/19 as a result of the review of our insurance coverage. The reductions are higher in distribution service contracts as these are less likely to be impacted by future flood events than bulk water service contracts. SunWater's revised insurance coverage is currently being tested with the insurance market and will be revised based on the outcome of this process before the 2018/19 NSPs are finalised.

4.2 Preventative maintenance

Preventative maintenance underpins the ongoing operational performance and service capacity of Cunnamulla Weir Bulk Water Service Contract's physical assets.

Preventative maintenance is cyclical in nature with a typical interval of 12 months or less, however, the intervals can be longer. Cunnamulla Weir Bulk Water Service Contract's preventative maintenance for 2018/19 is budgeted to be 85.07 per cent below the QCA's recommended costs (adjusted for inflation).

This is largely attributed to rationalising travel for inspections in this Service Contract. For more information on what is included as preventative maintenance, refer to [Appendix 3](#).

4.3 Corrective maintenance

Corrective maintenance is identified in several ways including:

- through the performance of preventative maintenance
- operation of assets and equipment
- operational inspections where defects are identified
- through hazard inspections, safety audits and from incident and accident investigation outcomes.

Corrective maintenance includes activities to correct unexpected failures or to return an asset to an acceptable level of performance or condition. While these are difficult to forecast with accuracy, history has shown that such events can be expected and need to be factored into expenditure forecasts. SunWater conducts two types of corrective maintenance: scheduled and emergency.

Corrective maintenance expenditure forecasts include provision for labour, materials and plant hire, but do not include costs of damage arising from major unexpected events, such as floods. These costs are categorised as non-routine corrective maintenance, which is discussed in the following section.

Similar to preventative maintenance, Cunnamulla Weir Bulk Water Service Contract's corrective maintenance for 2018/19 is budgeted to be 89.25 per cent below the QCA's recommended costs (adjusted for inflation).

Scheduled corrective maintenance

Scheduled corrective maintenance is maintenance that can be planned and scheduled. For a list of what this typically includes, refer to [Appendix 3](#). This work is managed on a risk and priority basis with as much forward planning as possible to cater for pricing cycles.

Emergency corrective maintenance

Emergency corrective maintenance (or breakdown maintenance) includes works required to restore system supply and capacity or equipment operation after an unplanned event. It is carried out immediately to restore normal operation or supply to customers or to meet regulatory obligations (eg rectify a safety hazard). For a list of what this typically includes, refer to [**Appendix 3**](#).

5. Cost of delivering services – non-routine expenditure

SunWater's approach to managing non-routine expenditure is underpinned by the concept of 'optimised life cycle cost', which seeks to optimise capital outlays and ongoing maintenance spend.

Our whole-of-life asset replacement and maintenance strategy looks at the risk and condition of each asset and uses this information to estimate the future work required to ensure it will continue to provide the required level of service into the future.

Having up-to-date knowledge of asset conditions is essential to this process. Information from our continuous program of asset inspections and condition assessments feeds into the annual review of the renewals program.

Non-routine expenditure is funded via an annuity. This expenditure could be capital or operating expenditure. The annuity approach acknowledges a long-term view of renewals spend and seeks to reduce the burden on future generations of water users.

The QCA applied a 20 year planning period for the purpose of calculating the 2012/13 to 2016/17 renewals annuity. For 2018/19 to 2023/24, SunWater is proposing to adopt a 30 year planning period. Our forecast annuity funded non-routine expenditure presented in Table 6 and elsewhere in this NSP reflects this proposal.

While the immediate program for the 2018/19 budget is well defined, estimates become more uncertain further into the planning timeline. As such, the program of works is not a specific forecast of when individual projects are expected to be executed, but rather a portfolio-level estimate based on the best-available risk and condition information for the Service Contract as a whole.

At SunWater, we focus on ensuring our assets are maintained to the required standard at the lowest cost. Our review of the renewals profiles also extends to considering the key asset replacement assumptions so that the profile better reflects likely spend each year and moves away from assuming assets are replaced at end of standard life, based on their replacement costs.

Table 6 sets out our non-routine annuity and non-annuity funded expenditure, which is higher than what the QCA recommended. SunWater conducted a five year inspection in 2016/17 and replaced an outlet gate in 2017/18; both of which were not included in the QCA's recommended forecasts for those years. Details of the major non-routine projects planned for the 2018/19 to 2023/24 period are set out in *Appendix 4*.

Table 6: Non-routine expenditure¹

	Cunnamulla Weir Service Contract	2016/17		2017/18 ²		2018/19 ²		2019/20		2020/21		2021/22		2022/23		2023/24	
		SunWater Actual \$'000	QCA Recommended \$'000	Variance \$'000	QCA Estimate \$'000	SunWater Forecast \$'000	QCA Forecast \$'000										
Annuity funded																	
Operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Preventative maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corrective maintenance (flood)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renewals	15.4	-	15.4	36.8	-	-	-	-	-	-	-	55.0	16.9	-	-	-	-
Non-routine total	15.4	-	15.4	36.8	-	-	-	-	-	-	-	55.0	16.9	-	-	-	-
Non annuity funded																	
Non annuity funded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

1. Totals may not add due to rounding.

2. The QCA Forecast for 2017/18 and 2018/19 are based upon the modelling undertaken by the QCA as part of the 2012 irrigation pricing review.

6. Annuity balance

Annuities are managed by SunWater on behalf of each Service Contract. They allow for customer charges to reflect a constant amount necessary to recoup the costs of refurbishment/rehabilitation of the assets over a pre-determined period of time. The forecast annuity balances, and the impacts of budgeted non-routine spend, are shown in Table 7 below.

Table 7: Annuity balance¹

Cunnamulla Weir Service Contract	2016/17 Actual \$'000	2017/18 Estimate \$'000	2018/19 Forecast \$'000	2019/20 Forecast \$'000	2020/21 Forecast \$'000	2021/22 Forecast \$'000	2022/23 Forecast \$'000	2023/24 Forecast \$'000
Annuity								
Opening balance ²	(42.9)	(54.5)	(88.1)	(87.3)	(92.9)	(123.2)	(117.0)	(93.0)
Spend	(15.4)	(36.8)	-	-	(55.0)	(16.9)	-	-
Insurance proceeds receipts (if applicable)								
Prior year	-	-	-	-	-	-	-	-
Current year	-	-	-	-	-	-	-	-
Annuity contribution ³	7.0	7.2	7.4	7.6	30.2	30.4	30.9	31.0
Interest/financing costs	(3.2)	(4.1)	(6.6)	(6.5)	(5.5)	(7.3)	(6.9)	(5.5)
SunWater – Closing Balance	(54.5)	(88.1)	(87.3)	(86.3)	(123.2)	(117.0)	(93.0)	(67.4)
QCA – Closing Balance	(43.9)	(39.9)	(35.5)					
Difference	(10.6)	(48.2)	(51.8)					

1. Totals may not add due to rounding.

2. The difference in the closing balance for 2019/20 and the opening balance for 2020/21 relates primarily to expenditure incurred prior to the start of the 2012 price path. For example, flood repairs associated with an insurance claim that were still outstanding in 2012. These amounts have been carried forward to 2020/21 so that they can be considered as part of the QCA's review of expenditure for the new irrigation price review.

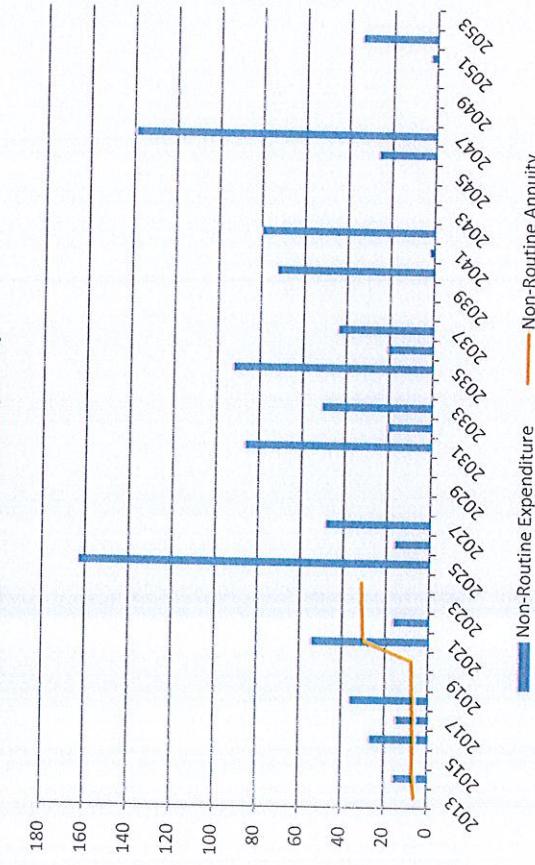
3. The annuity contribution is included in the prices paid by customers. It was set by the QCA for 2012–2017 and is rolled forward with CPI for 2017/18, 2018/19 and 2019/20. Thereafter the annuity contribution is based upon SunWater's forecast and will be included as part of SunWater's submission to the QCA for the upcoming price review.

The QCA and SunWater closing balances will differ due to differences in the expenditure profile allowed by the QCA in 2012 and actual expenditure incurred by SunWater between 2012/13 and 2018/19.

6.1 Overview of annuity-funded, non-routine projects to 2052/53

The estimated renewals expenditure out to 2052/53 is shown in Figure 4 below.

Figure 4: Annuity expenditure to 2052/53 (\$'000)



6.2 Options assessment

SunWater is committed to maintaining assets that are fit for service with the lowest possible lifecycle cost.

In response to a recommendation from the QCA in 2012, SunWater has been preparing options analyses for all material renewals projects within the planning period. SunWater now has the benefit of learnings, having applied this approach for number of years, and has reflected and considered whether it is the most efficient approach or whether there is another way to approach this which provides customers with reassurance that SunWater's renewals expenditure is prudent and justified.

Following consultation with IACs, SunWater has decided to implement a new procedure for options analysis and supporting investigation where:

- there is no obvious solution
- the current maintenance strategy is changing
- technology has changed significantly, or
- there is a high risk in the project execution.

For less complex (more routine) renewals projects with fewer practical outcomes, SunWater will use its engineering knowledge and experience to determine the optimum solution.

This approach takes the emphasis off the value of the renewals project and focuses on solutions and risk. It ensures that SunWater invests resources appropriately in those projects that would benefit from an options analysis.

The renewals annuity presented above is calculated over a 30 year planning period, with projects forecast to occur up to 2052/53 affecting the renewals annuity. The greater the value of the project, the more significant impact upon the renewals annuity.

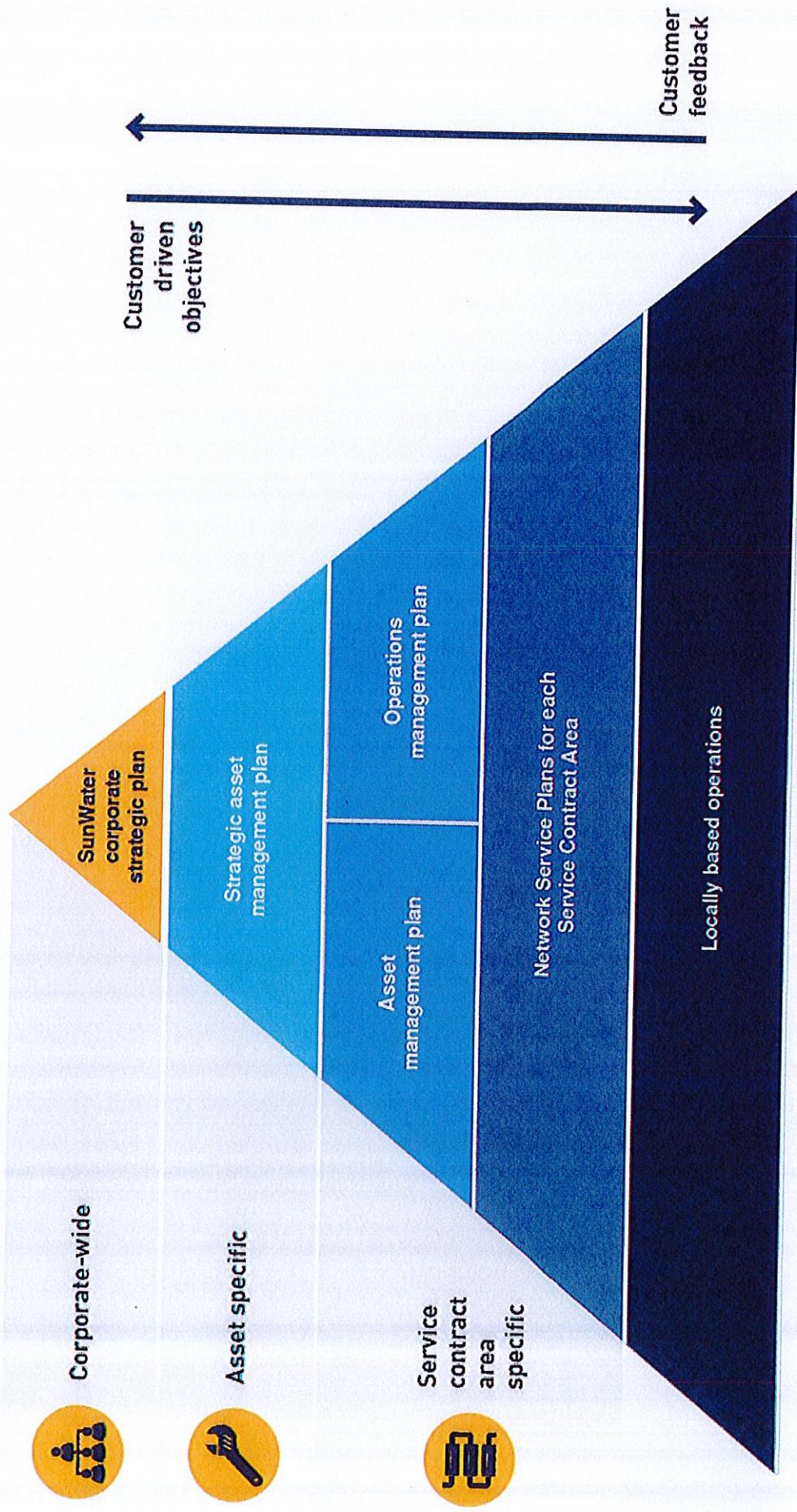
To be transparent and to ensure that customers have input into projects likely to impact the renewals annuity, SunWater identifies material renewals projects in the NSPs.

A project is currently considered 'material' when its value is greater than 10 per cent of the value of the Service Contract over the five year price path period.

Material renewals projects are listed in [Appendix 5](#).

Appendix 1: SunWater's asset management framework

Figure 5: SunWater's asset management framework



Appendix 2: Total expenditure by expense type

Table 8: Expenditure for activity by type¹

Cunnanulla Weir Service Contract	2014/15			2015/16			2016/17			2017/18			2018/19			2019/20			2020/21			2022/23			
	SunWater Actual \$'000	QCA Recommended \$'000	Variance \$'000	SunWater Actual \$'000	QCA Recommended \$'000	Variance \$'000	SunWater Actual \$'000	QCA Recommended \$'000	Variance \$'000	SunWater Estimate \$'000	SunWater Forecast \$'000	QCA Recommended \$'000	SunWater Forecast \$'000												
Routine spend																									
Operations																									
Labour	7.0	10.2	3.3	13.0	10.6	(2.4)	3.3	10.9	7.6	5.1	11.2	9.1	11.5	9.3	9.6	9.9	10.2	10.5							
Contractors	0.7	4.9	4.2	3.4	5.1	1.7	0.2	5.2	5.0	4.0	5.3	-	5.4	-	-	-	-	-	-	-	-	-	-	-	
Materials	-	2.7	2.7	-	2.8	2.8	-	2.9	2.9	-	2.9	-	-	-	3.0	-	-	-	-	-	-	-	-	-	
Electricity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Insurance	5.3	2.5	(2.8)	4.8	2.5	(2.3)	5.0	2.6	(2.4)	5.0	2.6	6.0	2.7	6.1	6.2	6.4	6.5	6.7							
Other	1.8	0.7	(1.1)	2.0	0.7	(1.3)	1.2	0.7	(0.4)	2.8	0.8	1.5	1.5	1.6	1.6	1.6	1.6	1.7							
Local area support costs	5.2	-	(5.2)	11.1	-	(11.1)	2.8	-	(2.8)	4.0	-	11.6	-	11.9	12.2	12.6	12.9	13.2							
Corporate support costs	2.8	10.6	7.8	3.4	10.4	7.0	1.2	10.6	9.4	2.7	10.9	5.9	11.2	6.1	6.2	6.4	6.5	6.7							
Indirect costs	5.4	10.5	5.1	11.8	10.1	(1.7)	2.0	9.5	7.5	1.6	9.7	5.4	9.9	5.5	5.7	5.8	5.9	6.1							
Preventative maintenance																									
Labour ²	1.1	2.2	1.0	2.3	1.2	1.4	2.3	0.9	0.8	2.4	-	2.4	-	-	-	-	-	-	-	-	-	-	-	-	
Contractors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Materials	-	-	0.1	-	(0.1)	-	-	-	-	-	-	1.0	-	-	-	1.0	-	1.0	1.1	1.1	-	-	-	-	
Other	-	-	1.3	-	(1.3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Local area support costs	0.9	-	(0.9)	0.9	-	(0.9)	1.2	-	(1.2)	0.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate support costs	0.4	2.1	1.8	0.4	2.1	1.7	0.4	2.1	1.7	0.4	2.2	-	2.2	-	-	-	-	-	-	-	-	-	-	-	
Indirect costs	0.8	2.1	1.3	0.8	2.0	1.2	0.9	1.9	1.1	0.3	2.0	-	2.0	-	-	-	-	-	-	-	-	-	-	-	
Corrective maintenance																									
Labour ²	-	2.6	2.6	2.0	2.7	0.7	-	2.8	2.8	-	-	2.9	-	-	-	-	-	-	-	-	-	-	-	-	
Contractors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Materials	-	1.1	1.1	0.6	1.1	0.6	-	1.1	1.1	-	1.2	1.0	1.2	1.0	1.2	1.0	1.2	1.1	1.1	1.1	1.1	1.1	1.1	1.1	
Other	-	-	0.5	-	(0.5)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Local area support costs	-	-	1.7	-	(1.7)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate support costs	2.6	2.6	0.6	2.6	2.0	2.0	-	2.6	2.6	-	-	2.7	-	-	-	-	-	-	-	-	-	-	-	-	
Indirect costs	-	2.5	2.5	2.4	2.4	(0.0)	-	2.3	2.3	-	2.3	-	2.4	-	-	-	-	-	-	-	-	-	-	-	
Routine total	34.3	57.4	26.1	61.8	57.4	(4.4)	19.6	57.6	38.0	28.3	59.0	41.4	60.5	42.5	43.6	44.7	45.9	47.1							
Non-routine spend																									
Labour	-	-	2.8	3.9	1.1	5.4	-	(5.4)	1.2	-	-	-	-	-	-	-	-	-	0.3	3.9	-	-	-	-	
Contractors	-	-	17.3	4.3	(13.0)	-	-	-	12.0	-	-	-	-	-	-	-	-	-	54.1	2.5	-	-	-	-	
Materials	-	-	-	4.3	4.3	-	-	-	-	-	-	11.7	-	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	0.1	2.3	2.2	0.6	-	(0.6)	8.6	-	-	-	-	-	-	-	-	-	-	0.9	-	-	-	-	
Local area support costs	-	-	2.4	-	(2.4)	1.5	-	(1.5)	2.1	-	-	-	-	-	-	-	-	-	0.2	3.3	-	-	-	-	
Corporate support costs	-	-	2.4	4.9	2.4	4.6	-	(4.6)	0.9	-	-	-	-	-	-	-	-	-	0.3	4.6	-	-	-	-	
Indirect costs	-	-	2.6	4.0	1.5	3.2	-	(3.2)	0.4	-	-	-	-	-	-	-	-	-	0.1	1.7	-	-	-	-	
Non-routine total	-	-	27.6	23.7	(4.0)	15.4	-	(15.4)	36.8	-	-	-	-	-	-	-	-	-	55.0	16.9	-	-	-	-	
Total Spend	34.3	57.4	26.1	89.5	81.1	(8.3)	35.0	57.6	22.6	65.1	59.0	41.4	60.5	42.5	43.6	44.7	45.9	47.1							

1. Totals may not add due to rounding.

2. Labour costs associated with the 2018/19 to 2023/24 forecast materials expenditure for corrective and preventative maintenance are incorporated in the forecast labour costs for Operations.

Direct costs

Direct costs are those costs which are able to be directly attributable to either an asset or a service contract eg maintenance or insurance of an asset or the electricity and other operations costs for a service contract.

Local area support costs

Local area support costs are spread across service contracts managed in each locality. They are costs which support local people doing their jobs eg regional accommodation costs, local administration support and training.

In 2018/19 the Cunnamulla Weir Bulk Water Service Contract is allocated 0.035 per cent of the forecast total local area support costs.

Indirect costs

Indirect cost pools capture costs such as billing and customer support, irrigation pricing regulation and asset management (including dam safety, asset systems, channels and drainage) that have not been directly charged. They also include flood room operations, the Inspector General Emergency Management emergency management program, water planning, hydrographic services, and environmental support costs. Indirect costs are based on a user pays approach eg service contracts without a dam are not apportioned dam safety costs.

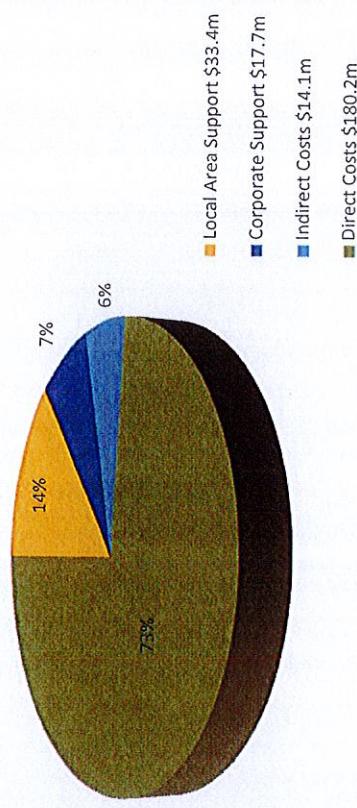
In 2018/19 the Cunnamulla Weir Bulk Water Service Contract is allocated 0.038 per cent of the forecast total indirect costs.

Corporate support costs

Corporate support costs are more generic than indirect costs and local area support costs, and are spread across all service contacts based on direct labour. They include the cost of human resources and payroll, information and communications technology, corporate communications, legal, property, finance, and internal audit, plus the costs of the Chief Executive Officer, Chief Financial Officer and the SunWater Board, where these costs are not directly charged to activities within service contracts.

In 2018/19 the Cunnamulla Weir Bulk Water Service Contract is allocated 0.033 per cent of the forecast total corporate support costs.

Figure 6: Total cost pools – 2018/19 forecast



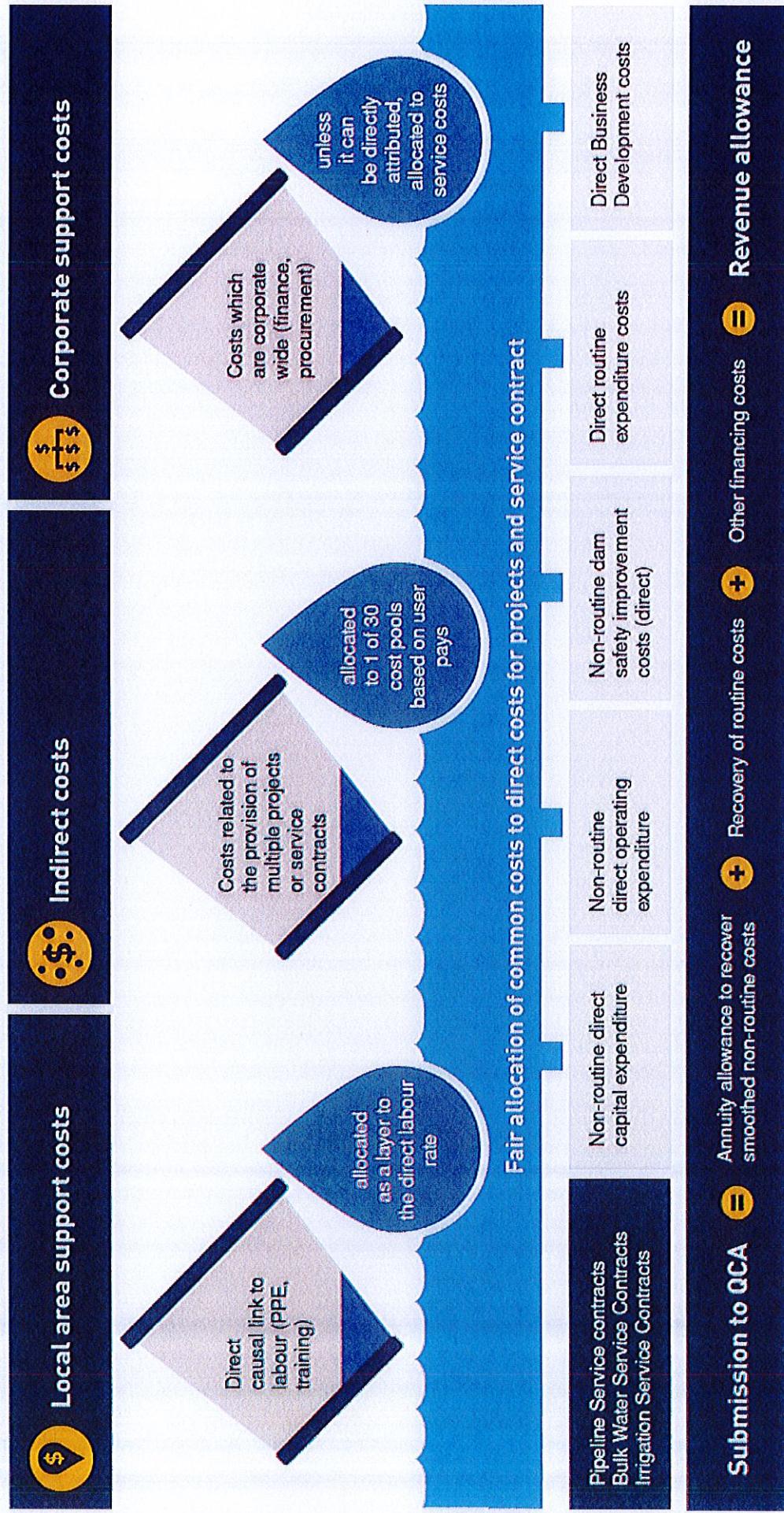
In the 2012 irrigation pricing review, the QCA reviewed and accepted SunWater's methodology for recovering local area support costs, indirect costs and corporate support costs. In 2018 we reviewed the cost allocation methodology and made changes to increase the transparency of local overhead costs and the allocation of corporate support costs to direct expenses. We also:

- removed the cascading of corporate overheads into indirect costs
- made the local overhead rate specific to each region
- simplified the cost drivers to labour only, removing the 5 per cent on direct cash costs excluding labour and electricity.

Forecast figures contained in this NSP reflect this change in approach.

Figure 7 below illustrates the allocation of costs associated with providing services.

Figure 7: How are SunWater's costs allocated to each service contract?



Appendix 3: Routine expenditure

Operations

Operations expenditure includes day-to-day costs associated with management of the Service Contract, water delivery and meeting compliance obligations. Specific activities include the direct and non-direct costs of:

- meter reading
- release and measurement of environmental flows
- administration of water accounts, billing and receiving payments
- customer management, including enquiries, complaints and maintaining the customer service help desk
- Service Contract management, including licences and permits, rates, land management, planning and reporting
- insurance
- monitoring the security of infrastructure and unauthorised access
- managing public relations associated with the Service Contract
- managing enquiries from adjoining landholders and developers that require input from and negotiations with SunWater's property and legal sections.

Preventative maintenance

Preventative maintenance for the Cunnamulla Weir Bulk Water Service Contract includes:

- Condition monitoring — the inspection, testing or measurement of physical assets to report and record condition and performance to determine maintenance requirements. Condition monitoring is carried out on electrical, mechanical and civil assets.

- Servicing — planned maintenance activities carried out routinely on physical assets including valves, gauging stations, and associated equipment.
- Weed control — management of weeds, including spraying and other activities to control operational and noxious weeds.

Scheduled corrective maintenance

- Scheduled corrective maintenance varies by asset type and typically includes:
- Service Contract roads:
 - repairing pot holes and grading roads
 - repairing, replacing, and painting guide posts and signs.
 - Storages:
 - repairing control gates, valves and concrete structures
 - repairing walls, embankments and spillways.
 - Meters:
 - repairing bulk water meters and customer meters.

Emergency corrective maintenance

Emergency corrective maintenance typically includes responding to theft or vandalism associated with Service Contract assets.

Appendix 4: Non-routine projects for 2018/19 to 2023/24

Non-routine projects are asset-related projects required to support service delivery which are undertaken less frequently than annually.

Table 9: Non-routine projects (or planning items) 2018/19 to 2023/24

Year	Project Title	Project Scope	Budget (\$'000)
2018/19	SunWater does not have any non-routine projects planned for 2018/19.		-
2018/19 Total			-
2019/20	SunWater does not have any non-routine projects planned for 2019/20.		-
2019/20 Total			-
2020/21	Asset revaluation	Revalue the assets for insurance purposes; update asset replacement costs and Bill of Materials; and identify gaps in asset hierarchy data.	2
	Weir sheet piling and concrete refurbishment	Replace damaged concrete in front of the weir sheet piling. The concrete has broken off over time, exposing the sheet piling to water. Reinstating the concrete will slow the rate of corrosion.	53
	2020/21 Total		55
2021/22	Meter replacements	Replace failed customer meters only if required.	4
	Weir inspection	Undertake a comprehensive inspection of the weir to identify defects, as well as improve asset condition and risk data to facilitate better non-routine planning.	12
	2021/22 Total		16
2022/23	SunWater does not have any non-routine projects planned for 2022/23.		-
	2022/23 Total		-
2023/24	SunWater does not have any non-routine projects planned for 2023/24.		-
	2023/24 Total		-

Appendix 5: Material renewals projects

Table 10: Material renewals projects by year

Year	Project Title	Project estimate \$'000
2021	Weir sheet piling and concrete refurbishment	53
2022	Weir inspection	12



Contact us

To have your say and shape future NSPs, please contact us via email or post:

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We consider and respond to all submissions, publishing all responses on our website.