

sunwater



Irrigation Price Path

1 July 2025 to 30 June 2029

Eton Water Supply Scheme

28 April 2023

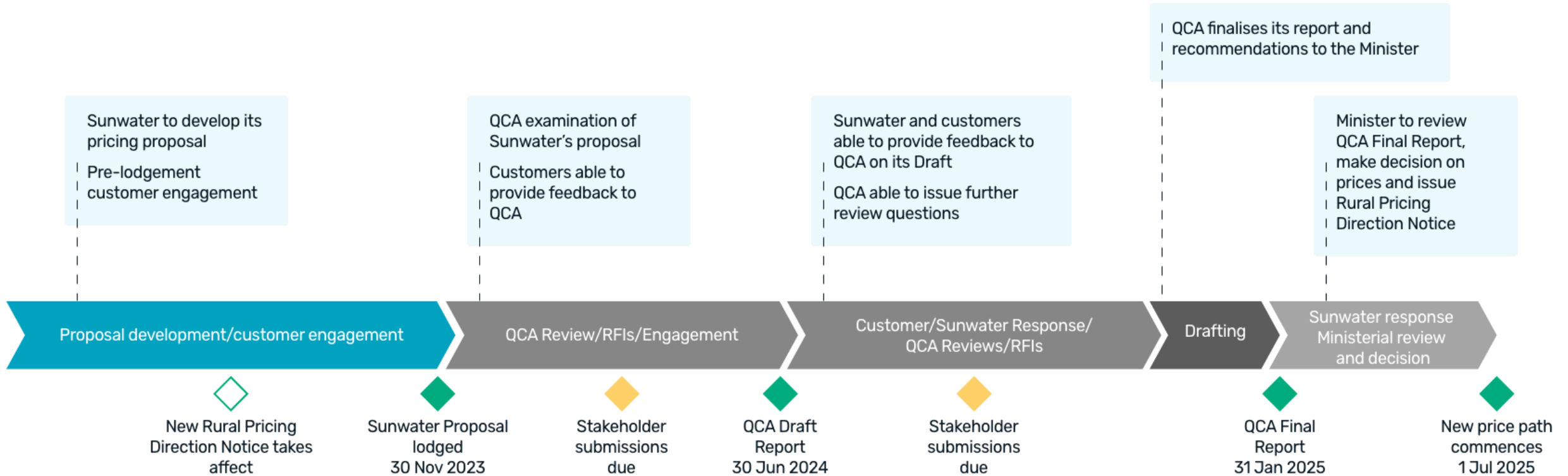
Agenda

Agenda items

Welcome Acknowledgement of Country	Ray Benson Keelie O'Sullivan	10 mins
Overview of the price path process	Matt Pearce	10 mins
What to expect from Sunwater	Keelie O'Sullivan	10 mins
Scheme level overview: current prices	Matt Pearce	30 mins
Questions	All	30 mins

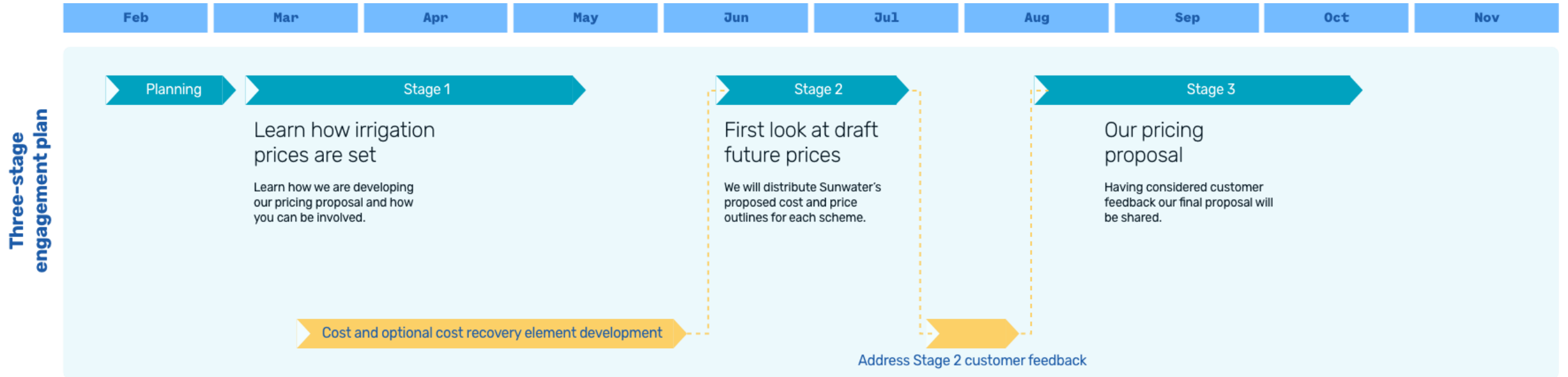
Overview of the price path process

Overview of the price path process



What to expect from Sunwater

What to expect from Sunwater



Scheme Level Overview

Overview of the price setting process

Step 1

Allocate revenue by charge type (Variable or fixed)

Includes operating expenditure, annuity contribution and revenue offset revenue building blocks.

Fixed (Part A/C)

- ✓ **All schemes**
- ✓ 80 percent of operations and maintenance direct costs
- ✓ all other costs (including electricity) *Large electricity using schemes*
- ✓ Varies according to scheme

Variable (Part B / D)

- ✓ **All schemes**
- ✓ 20 percent of operations and maintenance direct costs *Large electricity using schemes*
- ✓ Varies according to scheme

Step 2

Allocate fixed revenue to priority group allocation buckets

Allocation factors are relatively static, only changing when scheme operating parameters change, such as when entitlements are converted from one priority to another.

Fixed (Part A/C)

- ✓ **Bucket 1**
Allocation by entitlement percentage
- ✓ 50 percent of operations (direct and indirect) and revenue offsets
- ✓ **Bucket 2**
Allocation by headworks utilization factor
- ✓ All other categories

Step 3

Allocate fixed revenue to priority group

Apply the fixed revenue allocators to set the revenue requirement by Part A / Part C priority. For distribution schemes, revenue associated with customer loss entitlements are added here.

Fixed (Part A/C)

- ✓ **Bucket 1**
Allocation by entitlement percentage
- ✓ Costs x percentage = priority group revenue
- ✓ **Bucket 2**
Allocation by headworks utilization factor
- ✓ Costs x percentage = priority group revenue

Step 4

Calculate cost reflective prices

Cost reflective prices are set first using a assigned revenue and volumes to produce \$/ML prices.

Part A/C High Priority (\$/ML)
= High priority costs (\$) / gross entitlements (ML WAE)

Part A/C Medium Priority (\$/ML)
= Medium priority costs (\$) / gross entitlements (ML WAE)

Part B / D (\$/ML)
= Variable costs (\$) / [Entitlements (net of losses) ML WAE x usage % (ML / ML WAE)]

Step 5

Calculating recommended prices

Cost reflective prices are then smoothed across the four-year price path period to set target prices. Recommended prices are set with reference to current prices, target prices and the price path principles.

Eton Water Supply Scheme

Scheme Overview



63,263 ML in entitlements,
with an average annual usage
of 26,512 ML



Related Eton distribution
scheme run by local
management authority

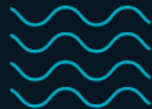


9 irrigation customers

Major assets



Kinchant Dam



Diversion pump stations 1, 2 and 3
Seven submersible pumps & Mirani
Diversion Channel

Key operations and maintenance activities



Pump station
refurbishments



Preventative and planned /
unplanned corrective maintenance
mainly due to ageing assets



Channel refurbishments to
repair potential seepage



Pump station switchboard
replacements

Pricing tariffs



Multiple tariff groups, including risk
priority entitlements. Fixed (Part A)
charges for medium priority
entitlements and a variable (Part B)
charge apply to non-risk
entitlements, while risk entitlements
have a 100 per cent variable charge.

Eton

Water Supply Scheme

Entitlements overview

Entitlements		Customer losses	Irrigation
High	3,789ML	3,089 ML	0 ML
Medium	59,474 ML	6,295 ML	52,817 ML
Total	63,263 ML	9,384 ML	52,817 ML

Pricing breakdown High priority (HP)

Part A



Part B



Legend



*This is a breakdown of current prices.

*A negative (or below the line) segment reflects the amount paid by customers that was above the lower bound cost reflective price.

Price setting process (2023-24 price example)

Step 1

Allocate revenue by charge type

		Variable	Fixed	WAE Priority %	HUF %
				High 6.0%	High 21.0%
Revenue offsets	0.0		100% 0.0	50% 0.0	50% 0.00
Operations - D	297.8	20% 59.57	80% 238.3	50% 119.1	50% 119.13
Operations - I	312.4		100% 312.4	50% 156.2	50% 156.18
Operations - IGEM	132.4				100% 132.38
Maintenance - D	285.1	20% 57.03	80% 228.1		100% 228.11
Maintenance - I	185.3				100% 185.34
Insurance	261.8				100% 261.78
Electricity	462.87	0.00% 0.00			100% 462.87
Annuity	791.6				100% 791.63
	2,729.33	116.59		275.3	2337.42

Key inputs	WAE	WAE%	Usage	HUF
High priority	3,789	6.0%		21.0%
Medium priority	59,474	94.0%		79.0%
Total	63,263		41.9%	
Customer losses	9,384			
Sub-scheme splits	0			

Step 2

Allocate fixed revenue to priority group allocation buckets

Distribution losses
Calculated in bulk scheme and picked up in distribution system

High priority	x	0.82	=	413.62
Medium priority	x	10.58%	=	222.84
Variable	x	14.83%	=	17.29

Step 3

Allocate revenue to priority group

	Revenue requirement by priority group	Losses	Revenue requirement after losses conversion	Entitlements	Usage %	
Part A - HP	$6.0\% \times 275.3 + 21.0\% \times 2,337.42 = 507.3$	413.62	$= 93.7$	$\times 1,000 / 700.00$		$= \$133.90$
Part A - MP	$94.0\% \times 275.3 + 79.0\% \times 2,337.42 = 2,105.39$	222.84	$= 1,882.55$	$\times 1,000 / 59,474.00$		$= \$31.65$
Part B	116.59	17.29	$= 99.30$	$\times 1,000 / [53,879.00 \times 41.9\%]$		$= \$4.40$

Step 4

Calculate cost reflective prices

Step 5

(worked example)

Price setting process

Water Supply Scheme (generic) worked example using 2020-21 to 2023-24 QCA recommended costs

Step 5a

Calculate smoothed target prices

Cost reflective prices are then smoothed across the four-year price path period to set target prices

Add QCA Fee			Target prices Unsmoothed				Target prices Smoothed			
			2020/21	2021/22	2022/23	2023/24	2020/21	2021/22	2022/23	2023/24
Part A HP	\$50.71/ML + \$0.47/ML = \$51.19/ML		\$45.93	\$48.18	\$50.07	\$51.19	\$47.19	\$48.25	\$49.33	\$50.44
Part A MP	\$21.73/ML + \$0.47/ML = \$22.21/ML		\$19.99	\$20.92	\$21.72	\$22.21	\$20.50	\$20.96	\$21.42	\$21.90
Part B	\$4.02/ML + \$0.00/ML = \$4.02/ML		\$3.75	\$3.83	\$3.92	\$4.02	\$3.75	\$3.84	\$3.92	\$4.01

Steps 1 through 4 apply to each year of the forecast pricing period

Smoothed revenues (or prices) are set with a defined rate of escalation (e.g. the expected inflation rate) from Year 1 to Year 4. They are calculated on the basis that the present value (PV) of smoothed revenues (or revenues arising from smoothed prices) is equivalent to the PV of the building blocks revenues.

Step 1

Convert four years of revenue requirement (inclusive of QCA fees) into \$2019-20
 = NPV(4.37%, (946.8; 990.9; 1,028.5; 1,051.6)) = 3,529.7 (\$ thousands) [nominal WACC]

Step 2

Convert the denominator (WAE ML) into present value terms
 = NPV(2.09%, (47,357; 47,357; 47,357; 47,357)) = 179,948.98 (ML WAE) [real WACC]

Step 3

Divide step 1 result by step 2 result and multiply by 1,000
 = 20.047 (\$/ML WAE) – the Year 0 price (in 2019-20 dollars)

Step 4

Compound Year 0 price by forecast inflation (2.24%) for each year of the price path

Year 0	Year 1	Year 2	Year 3	Year 4
2019/20	2020/21	2021/22	2022/23	2023/24
\$20.47	$\times (1+2.24\%)^1$	$\times (1+2.24\%)^2$	$\times (1+2.24\%)^3$	$\times (1+2.24\%)^4$
	= \$20.50	= \$20.96	= \$21.42	= \$21.90

Price setting process

Water Supply Scheme (generic) worked example using 2020-21 to 2023-24 QCA recommended costs

Step 5b

Calculate recommended prices

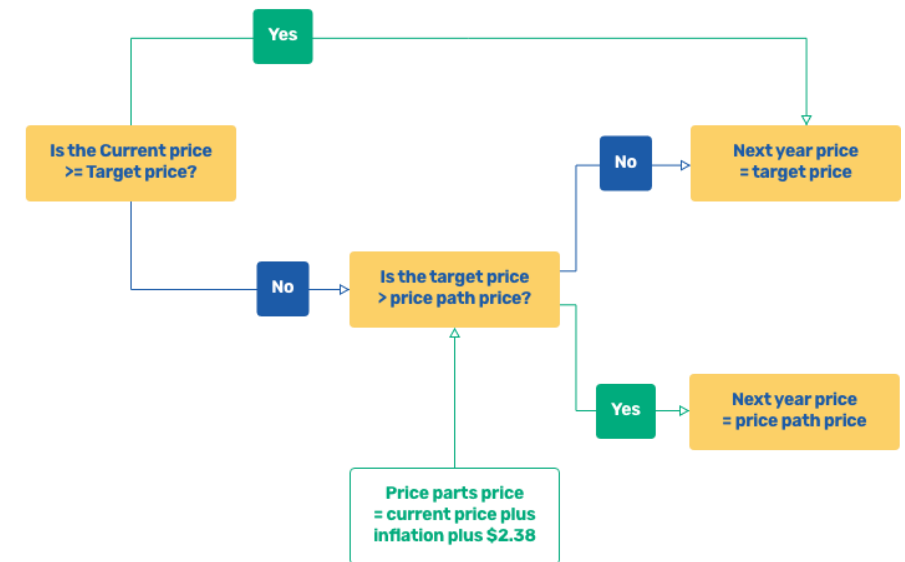
Customer prices are then set with reference to current prices, target prices and the pricing principles

	Target prices Smoothed				Transition path prices				
		2.24%	2.24%	2.24%	Actual	Price path			
	2020/21	2021/22	2022/23	2023/24	2020/21	2020/21	2021/22	2022/23	2023/24
Part A HP	\$47.19	\$48.25	\$49.33	\$50.44	Not set	Not set	Not set	Not set	Not set
Part A MP	\$20.50	\$20.96	\$21.42	\$21.90	\$14.89	\$20.50	\$20.96	\$21.42	\$21.90
Part B	\$3.75	\$3.84	\$3.92	\$4.01	\$3.13	\$3.75	\$3.84	\$3.92	\$4.01

Smoothed revenues (or prices) are set with a defined rate of escalation (e.g. the expected inflation rate) from Year 1 to Year 4. They are calculated on the basis that the present value (PV) of smoothed revenues (or revenues arising from smoothed prices) is equivalent to the PV of the building blocks revenues.

Recommended prices are set using target (smoothed) prices and applying the price path principles outlined in the referral notice.

Note the flowchart shown reflects the current (as at 21 March 2023) rural pricing direction notice where prices above lower bound immediately transition to lower bound.



A photograph of a small dam or weir with water cascading over it, surrounded by green foliage. The water is white and frothy as it falls. The background is dark and shows more of the dam structure and some trees.

Thank you.

sunwater