

**St George  
Water Supply Scheme**

**Scheme Summary**

**Irrigation pricing proposal**

**1 July 2025 to 30 June 2029**

# Context

St George Water Supply Scheme (St George) prices were set (gazetted) for the period 2020-21 through to 2024-25 (current period) via Rural Pricing Direction Notices issued by the Queensland Treasurer in 2020<sup>1</sup>, 2021<sup>2</sup> and 2023<sup>3</sup>.

In early 2023, the Queensland Government directed the Queensland Competition Authority (the QCA) to recommend prices for St George irrigation services for the next price path period, covering **1 July 2025 to 30 June 2029**.

This scheme level summary forms part of Sunwater’s submission to the QCA and provides irrigation customers with an overview of our proposal. It should be read in conjunction with the complete submission and includes:

- proposed prices and their basis
- engagement with customers, their feedback and how it was addressed

- operating and renewals expenditure forecasts
- the overall revenue requirement.

## Entitlements and usage

St George holds total water access entitlements (WAE) of 84,575ML (**Figure 1**). Most entitlements are medium priority and held by customers who use water for irrigation purposes.

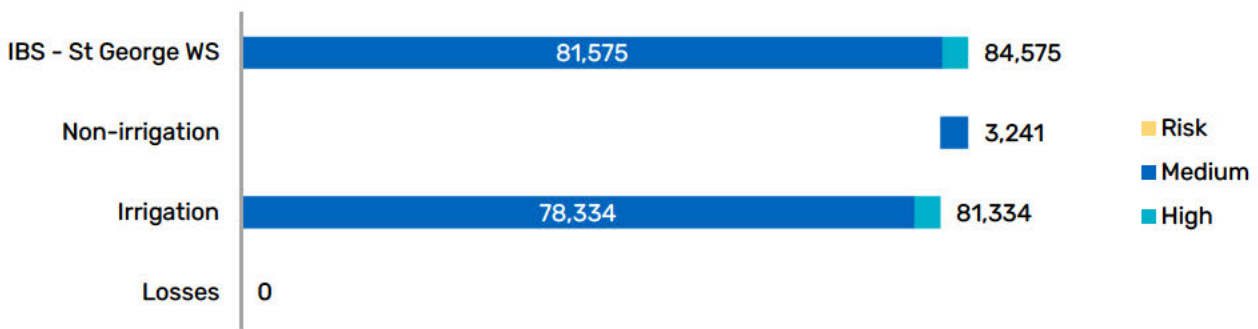
Long-term (20-year) average annual usage in the scheme is 72,605ML per annum. This is equivalent to 85.8 per cent of total WAE, down from 88.6 per cent at the time of the last irrigation pricing review.

## Tariff groups

At the last price review, three tariff groups existed due to historical pricing practices / policies. However, St George prices are not differentiated on cost and in 2024-25 medium priority irrigation prices are the same for the St George, and St George (local management supply) tariff groups.

One set of high and medium priority prices is shown in this document.

Figure 1 - St George water access entitlements (as at 30 June 2023)



<sup>1</sup> Queens and Government Gazette No. 67 (July 2020) Sunwater Rural Water Pricing Direction Notice (No. 1) 2020  
<sup>2</sup> Queens and Government Gazette No. 25 (June 2021) Sunwater Rural Water Pricing Direction Notice (No. 1) 2021

<sup>3</sup> Queens and Government Gazette No. 54 (March 2021) Sunwater Irrigation Water Pricing Direction Notice (No. 1) 2023

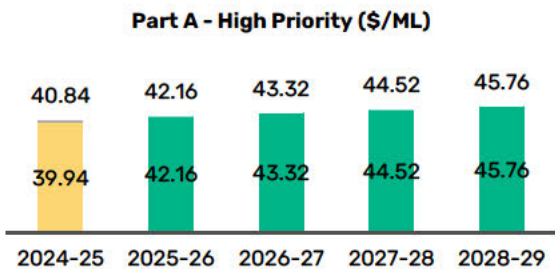
# Proposal in summary

During engagement with scheme customers, Sunwater outlined proposed operating costs and renewals expenditure required to deliver irrigation services over the next price path period; required revenue and price calculations; as well as a potential cost recovery change with implications for customer prices. Balancing what we heard from customers with the benefits and risks of these changes we propose to:

1. recover renewals expenditure via a regulated asset base (RAB) methodology
2. refresh our Service and Performance Plans (S&PPs).

Further information relating to engagement outcomes is provided in the following section.

## St George



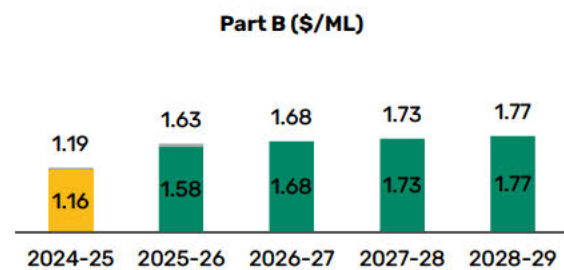
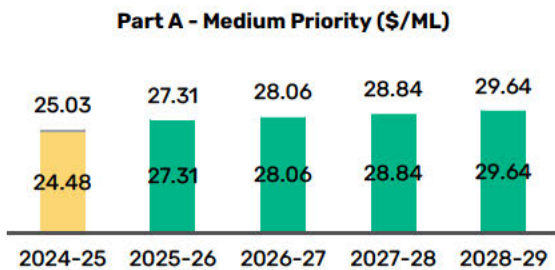
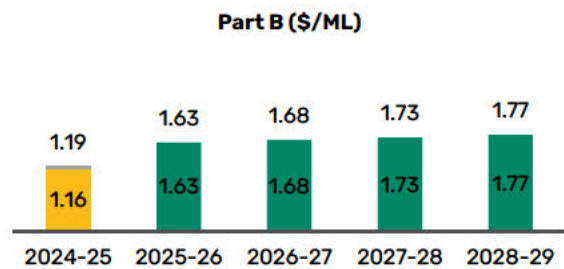
# Proposed prices by tariff group

The prevailing price for 2024-25 is shown for comparison purposes with forecast prices for the review period. All discounts have been removed for ease of comparison. The green bars within the below chart reflect recommended irrigation prices for the price path period. Values shown at the top of the chart reflect cost-reflective prices for the charge. The grey bar element reflects the component of cost-reflective prices that Sunwater recovers via a community service obligation payment from the Queensland Government.

Prices reflect a RAB methodology.

**Legend:**

- Yellow / Orange bar: Irrigation price (gazetted)
- Green bar: Recommended irrigation price (proposed)
- Grey bar: Cost reflective irrigation price (proposed)



# Engagement

Sunwater contacted St George irrigation customers multiple times during the development of the pricing proposal.

## How we engaged

Over the course of the last price path Sunwater has implemented a series of initiatives to improve customer experience and enable us to better understand and meet customers' needs and expectations. These initiatives include the Sunwater Customer App, the Online Portal, the introduction of the Water Trading Board, a formalised complaints and feedback process, and the establishment of Customer Advisory Committee forums.

Reflecting this shift, Sunwater established a three-stage stakeholder engagement strategy for this price path to inform and consult with customers during the submission development process.

We ensured every irrigation customer who wanted to engage could do so, by hosting:

- face-to-face customer meetings in this scheme during each of the three stages of engagement
- three online forums open to irrigation customers in all schemes.

We distributed and published project communication materials, including fact sheets and copies of presentations delivered at meetings, to ensure all customers had the opportunity to:

- learn about how irrigation prices are set
- review draft future costs and prices
- learn about and provide feedback on proposed changes to:
  - Service and Performance Plans
  - renewals expenditure recovery through irrigation prices.



- ✓ Dedicated project website and email



- ✓ 1 closed out action to provide further detail following Stage 2 engagement



- ✓ Emails and SMS sent about proposals and GoVote process
- ✓ Invitations sent via email, SMS and letter
- ✓ SMS reminders



- ✓ Irrigation Customer Invoice Calculator



- ✓ Four fact sheets
  - RAB
  - S&PPs
  - Stage 1 & 2 scheme specific fact sheets



- ✓ 3 face to face meetings
- ✓ 3 online meetings

## What we heard

During our meetings we discussed matters of interest (**Table 1**) to St George customers. Generally, we were able to address questions and queries in the meeting. Where this was not possible, Sunwater captured the query / request and responded later via email. Based on discussions at these meetings, a key action was taken for St George:

- detailing additional information on renewals expenditure in our Stage 3 engagement material on future costs for the scheme (depicted by cost spikes in the renewals forecast).

This information is contained in the **Expenditure Focus** section of this summary.

## GoVote

Six St George customers responded to the online survey, representing approximately four per cent of eligible irrigation customers. Customers received multiple communications about the opportunity to participate from both Sunwater and the provider, GoVote. For a full explanation of the GoVote process and how Sunwater used this information to finalise its proposal, refer to the Customer Engagement chapter of Sunwater's pricing submission.

Table 1 - Key customer interests

Forum details	Attendees	Key customer interests
<b>Stage 1 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>St George</u> customers</p> <p><i>Theme:</i> Learn how irrigation prices are set and how you can be involved in influencing Sunwater's pricing submission to the QCA</p>	6	Customer engagement – lack of participation Customer engagement – feedback process Overspending – QCA true-up mechanism
<p><i>Forum:</i> Teams webinar, <u>all schemes</u> invited</p> <p><i>Theme:</i> Learn how irrigation prices are set and how you can be involved in influencing Sunwater's pricing submission to the QCA</p>	12	How prices are set - general
<b>Stage 2 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>St George</u> customers</p> <p><i>Theme:</i> Draft future prices and the following proposals for customer feedback:</p> <ul style="list-style-type: none"> <li>• changes to Service and Performance Plans</li> <li>• changes to the way renewals expenditure is recovered through irrigation prices.</li> </ul>	7	RAB v annuity – forecast cost spikes and impact on prices under each methodology How Sunwater reduces insurance costs Price increases Forecasting costs Lower bound policy RAB v annuity – interest / depreciation under the RAB Customer engagement – feedback process RAB v annuity – contributing to future renewals under annuity RAB v annuity – other businesses Underspending – perceived profiteering Overspending – QCA true-up mechanism Water plan amendments
<p><i>Forum:</i> Teams webinar, <u>all schemes</u> invited</p> <p><i>Theme:</i> Draft future prices and proposals for customer feedback</p>	15	Community Service Obligation

<b>Stage 3 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>St George</u> customers</p> <p><i>Theme:</i> Outline Sunwater s pricing proposal, having taken into account customer feedback and preferences</p>	5	Inflation - objection to inclusion of inflation in base year Support costs - request for further breakdown Impact of the HUF on MP v HP prices Inhouse v external resourcing for operational works Customer compliment about online calculator
<p><i>Forum:</i> Teams webinar, <u>all schemes</u> invited</p> <p><i>Theme:</i> Outline Sunwater s pricing proposal, having taken into account customer feedback and preferences</p>	7	RAB v annuity

## Other feedback

Following our Stage 2 engagement forum with St George customers, we closed out an action with those in attendance to provide further information on how other businesses have benefited from the change to a RAB and provide further explanation of the QCA’s roll-forward mechanism that facilitates what we had previously discussed as a “true-up” of actual and forecast expenditure.

This correspondence prompted a further phone discussion with an interested customer about price increases and how Sunwater’s prudence and efficiency review had made a difference to prices between engagement Stages 2 and 3, the definition of the Dam Improvement Program (funded by government) and confirmation that the Thuraggi Channel repair project did not fall within this category of work.

This correspondence has been appended to this document.

## Proposal to change the method of renewal cost recovery

This proposal was put forward as a change to all water supply schemes. Considering feedback from all sources (including the GoVote results shown on **Figure 2**, **Figure 3** and **Figure 4**), and the benefits to be gained, Sunwater has included a shift to a RAB-based recovery of renewals expenditure as part of its submission.

Our full reasoning for adopting a RAB-based renewals recovery proposal is outlined in Sunwater’s pricing submission.

## Proposal to refresh Service and Performance Plans

This proposal was put forward as a change to all water supply schemes. Considering feedback from all sources, and the benefits to be gained, Sunwater proposes to adopt the refreshed S&PPs format and process.

Our full reasoning is outlined in Sunwater’s pricing submission.

**Figure 5** reproduces the overall responses we received during our GoVote process.

## Service standards

The current service standards that apply for the St George scheme were included as part of our Stage 2 engagement. These are the customer service standards that drive the work we do and influence operations, maintenance, and renewals expenditure in this scheme.

Figure 2 - How schemes responded to the RAB proposal – question and responses

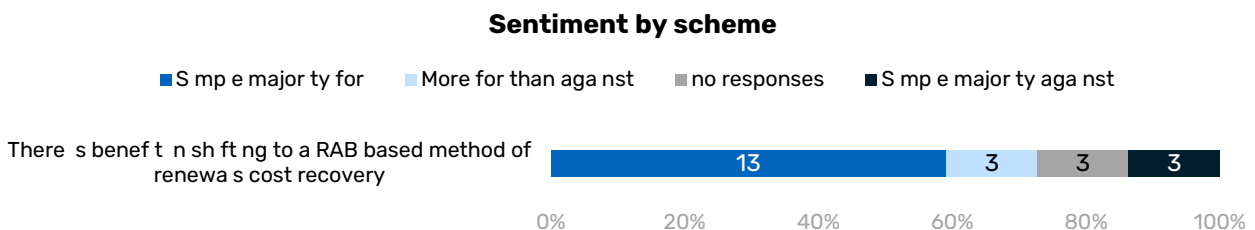


Figure 3 - How St George responded to the RAB proposal – question and responses

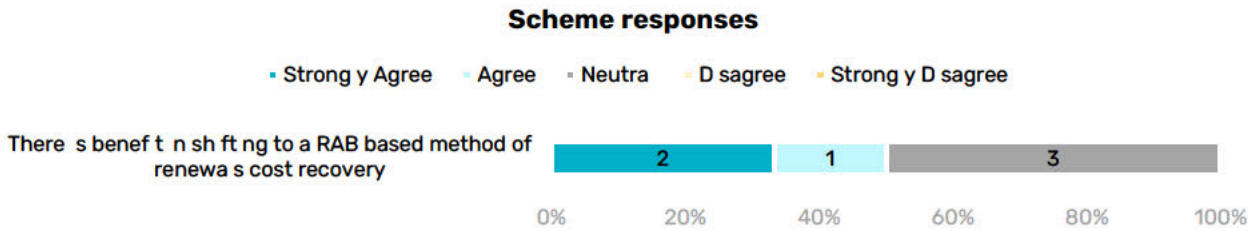


Figure 4 - How Sunwater’s irrigation customers responded to the RAB proposal – question and responses

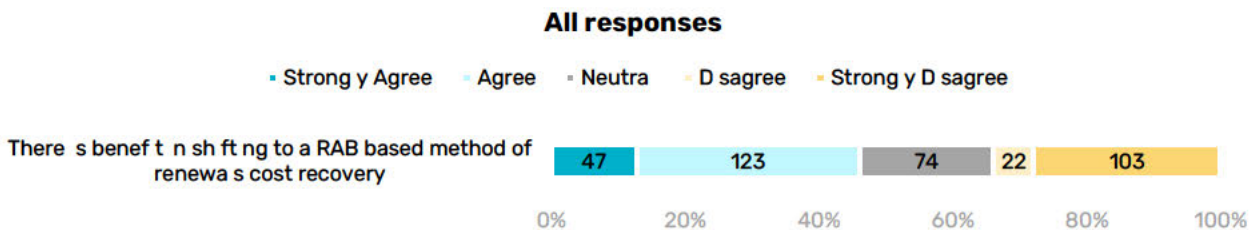


Figure 5 - How Sunwater’s irrigation customers responded to the S&PP proposal – question and responses

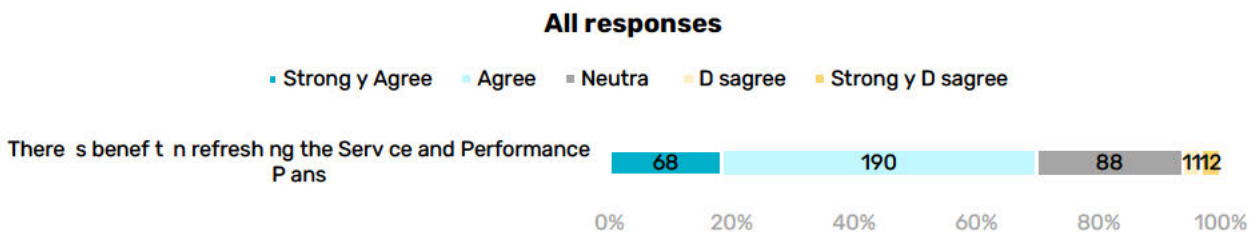


Table 2 - Service standards for St George

Service standards	Standard	Target
<i>Planned shutdowns – notification</i>	For shutdowns planned to exceed 2 weeks	8 weeks
	For shutdowns planned to exceed 3 days	2 weeks
	For shutdowns planned to be less than 3 days	5 days
<i>Unplanned shutdowns – duration</i>	During Peak Demand Period	48 hours
	Outside Peak Demand Period	5 working days
<i>Unplanned shutdowns – notification</i>	Affected customers will be notified of the likely duration of the interruption to supply	Within 24 hours of Sunwater learning of the event or by the end of the first business day following the event, whichever is the earlier
<i>Maximum number of interruptions</i>	Planned or unplanned interruptions per water year	10
<i>Meter repairs</i>	Faults causing restrictions to supply will be repaired	Within 1 working day
<i>Complaints and enquiries</i>	Initial response (Acknowledge)	5 working days
	Resolve or provide written response	21 days



# Expenditure focus

This section shows the final forecast operating expenditure (opex) and renewals expenditure for the St George scheme.

## Operating expenditure

Sunwater’s opex forecast was developed using the base-step-trend methodology presented in our pricing submission.

Sunwater’s proposed base year (2022-23 actuals after adjustments) of \$1.5M is shown on **Figure 6** and is \$0.20M (15 per cent) higher than the QCA’s allowance for the same year (after adjustment for actual inflation).

Key drivers of this difference include:

- increases in categories such as insurance, other expenditure (which includes land tax, rates and vehicle leasing, which was previously captured under support costs), labour (direct) and support costs
- offset by decreases in materials and contractor costs.

Operations and maintenance have been split into other direct costs, materials, contractors, and direct labour to better explain the drivers of higher costs.

Support costs include indirect activities (those that support a specific direct activity such as dam safety, pricing and regulation, and water planning), and local and corporate support, such as depots, local administration teams and offices, finance, payroll, procurement, human resources, information and communications technology, cybersecurity, and other necessary costs of doing business.

## Price path opex forecast

The St George opex forecast for the price path period is shown in **Table 3**.

The base-step-trend approach to develop our forecasts is described in detail in Sunwater’s pricing submission. In summary, we take the base-year (**Figure 6**) and apply assumptions relating to inflation plus a step change in opex associated with our billing system renewal.

**Table 4** shows how the relative mix of opex cost categories is changing under Sunwater’s forecast prices.

For each dollar of total opex spent, the percentages shown reflect the cents the category contributes.

Figure 6 - Scheme level breakdown of difference between Sunwater's base year and QCA allowance (2022-23)

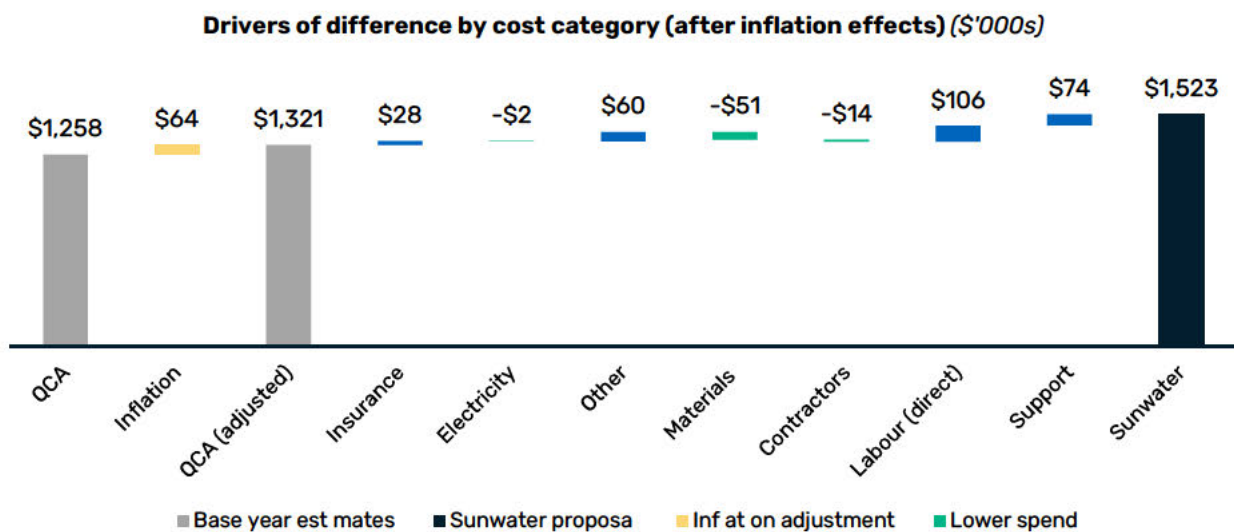
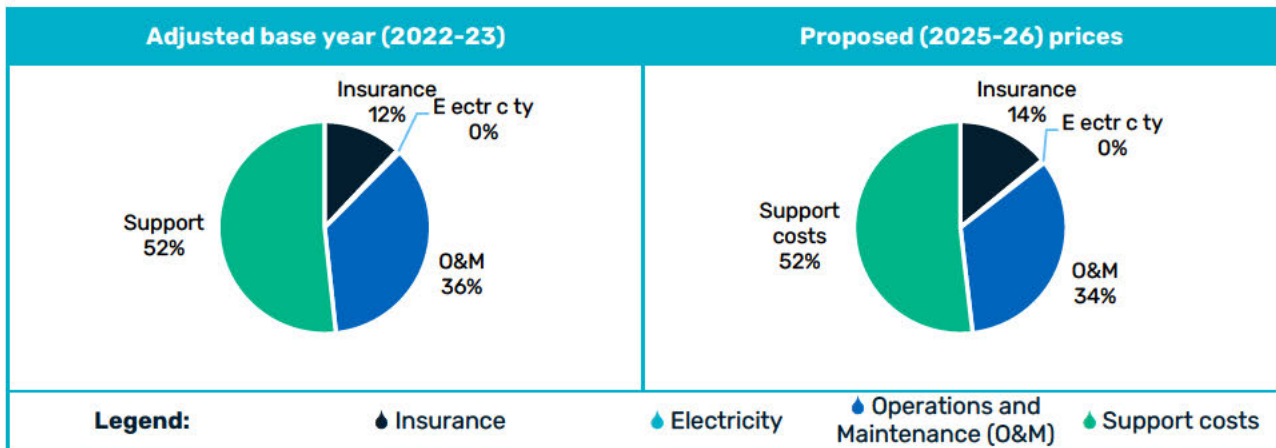


Table 3 - St George opex forecasts for price path period (\$'000s)

Cost categories	2025-26	2026-27	2027-28	2028-29
Insurance	\$249.9	\$255.8	\$261.6	\$266.8
Electricity	\$7.9	\$8.1	\$8.3	\$8.5
Operations and maintenance <sup>1</sup>	\$597.6	\$612.0	\$624.9	\$637.3
Support costs	\$920.6	\$939.4	\$959.6	\$979.0
Cost transfer				
<b>Opex - BST sub-total</b>	<b>\$1,776.1</b>	<b>\$1,815.4</b>	<b>\$1,854.4</b>	<b>\$1,891.6</b>
Renewals opex	\$0.0	\$14.9	\$148.2	\$208.2
<b>Opex total</b>	<b>\$1,776.1</b>	<b>\$1,830.3</b>	<b>\$2,002.6</b>	<b>\$2,099.9</b>

Note 1: Includes preventative and corrective maintenance categories.

Table 4 - Relative contribution of major opex categories to total opex (prior to cost transfers)



Forecast premium increases mean that insurance costs will account for a more significant portion of total opex for St George over the price path period.

Renewals opex has been excluded as this is a new category that applies under a RAB-based recovery of renewals expenditure.

## Renewals (capital)

This section addresses actual renewals expenditure for the 2019-20 to 2022-23 period, forecasts for the remainder of the current pricing period (2023-24 to 2024-25) and forecasts relevant for the price path period. Sunwater's approach to the delivery and forecast of renewals expenditure is set out in our pricing submission.

Discussion of current period expenditure is presented with reference to the annuity funding methodology, while forecasts for the price path period refer to the RAB-funding methodology.

As Sunwater's RAB-funding methodology is a proposal for assessment by the QCA and Government, the full forecast required for an annuity-funding methodology is presented for completeness.

## Current period (plus roll-forward)

Sunwater expects to have delivered \$7.48M in renewals activities for the 2019-20 to 2024-25 period. The QCA allowance<sup>4</sup> for the same period was \$5.49M. This is shown in **Table 5** which also includes the roll-forward of annuity expenditure from the QCA's 2018-19 closing balance to 30 June 2025.

St George is forecast to have a negative annuity closing balance.

The opening RAB balance for the St George Scheme has been set at \$6.59M, consistent with the approach set out in Sunwater's pricing submission.

Significant projects delivered (or forecast to be delivered) in this period (by value) are shown in **Table 6**.

## Price path period

Sunwater's submission document describes in detail the way we have developed our renewals expenditure forecast for the next price path period.

**Table 7** shows the forecast for St George for the price path period, with a focus on the top five programs by aggregate spend. Each program forecast comprises a mix of capex and opex, with values separated at the bottom of the table used for the setting of prices.

A program comprises several individual projects that have common characteristics. For example, a valve replacement program will comprise multiple valve replacements over the period. The justification (need) for each project within a program is generally the same and similar approaches are typically adopted for the estimation of project costs.

The largest projects (outside major programs) forecast to be delivered in this period (by value) are shown in **Table 9**.

An additional \$1.502M in capital expenditure (not shown **Table 7**) has been added to 2025-26 as the St George portion of the \$42.4M whole-of-business project to renew Sunwater's billing system.

Table 5 - Current pricing period expenditure and renewals annuity roll-forward (\$'000s)

	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25		
	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast		
			<i>Current price path period</i>						
Opening balance		-\$2,750.2	-\$5,342.9	-\$5,517.8	-\$5,879.6	-\$6,013.4	-\$6,233.3	Aggregate spend	
<b>Expenditure</b>		<b>-\$3,180.0</b>	<b>-\$761.7</b>	<b>-\$946.0</b>	<b>-\$754.0</b>	<b>-\$844.5</b>	<b>-\$995.0</b>	<b>-\$7,481.2</b>	
Insurance proceeds									
Annuity contribution		\$707.5	\$820.4	\$825.5	\$877.2	\$887.6	\$907.5		
Interest		-\$120.2	-\$233.6	-\$241.3	-\$257.1	-\$262.9	-\$272.5		
<b>Closing balance<sup>1</sup></b>	<b>-\$2,750.2</b>	<b>-\$5,342.9</b>	<b>-\$5,517.8</b>	<b>-\$5,879.6</b>	<b>-\$6,013.4</b>	<b>-\$6,233.3</b>	<b>-\$6,593.3</b>		

Note 1: Closing balance for 2018-19 was set by the QCA at the last pricing review. The calculated (forecast) 2024-25 value is used to set the opening balance of the regulated asset base for the price path period.

<sup>4</sup> Revenue Model issued by QCA with its Final Model (January 2020)

Table 6 – Significant projects (by value) delivered in this period (\$'000s)

Project name	Year	Value
16BAL12 – Install a Filter Zone between Thuraggi Inlet and Outlet – Beardmore Dam	2016-21	\$3,468
19BAL07 Repair Concrete on Spillway, Causeway & Downstream Face – Beardmore Dam	2021-22	\$837
20BAL07 Beardmore Dam – Comprehensive Risk Assessment (CRA)	2020-23	\$703

Table 7 – Price path period – forecast renewals expenditure (\$'000s)

Category	2025-26	2026-27	2027-28	2028-29	Aggregate	Percentage
18. Dam Instrumentation Program	\$0.0	\$0.0	\$2,649.0	\$0.0	<b>\$2,649.0</b>	39%
9. SCADA	\$1,752.1	\$860.8	\$0.0	\$0.0	<b>\$2,612.9</b>	38%
20. Dam Safety Management Program	\$767.9	\$0.0	\$0.0	\$0.0	<b>\$767.9</b>	11%
17. Arc Flash Program	\$218.2	\$135.1	\$0.0	\$0.0	<b>\$353.3</b>	5%
5. Dam-Related Works Program	\$0.0	\$0.0	\$148.2	\$0.0	<b>\$148.2</b>	2%
Remaining Programs	\$30.9	\$39.7	\$0.0	\$160.4	<b>\$231.0</b>	3%
Sub-total – programs	\$2,769.0	\$1,035.7	\$2,797.2	\$160.4	\$6,762.2	99%
Projects not captured in programs	\$0.0	\$0.0	\$0.0	\$47.9	\$47.9	1%
<b>Total</b>	<b>\$2,769.0</b>	<b>\$1,035.7</b>	<b>\$2,797.2</b>	<b>\$208.2</b>	<b>\$6,810.1</b>	<b>100%</b>
Capex	\$2,769.0	\$1,020.8	\$2,649.0	\$0.0	<b>\$6,438.8</b>	95%
Renewals opex	\$0.0	\$14.9	\$148.2	\$208.2	<b>\$371.2</b>	5%

Table 8 – Significant individual projects (by value) to be delivered during the price path period (\$'000s)

Project name	Year	Value	Percentage total
Install Control Equipment – Jack Taylor Weir 229.6Km – Electrical Systems	2026	\$1,277.8	19%
SCADA Install – Jack Taylor Weir Spillway	2026	\$459.1	7%
SCADA Install – Beardmore Dam Spillway	2026	\$459.1	7%

## Beyond price path period

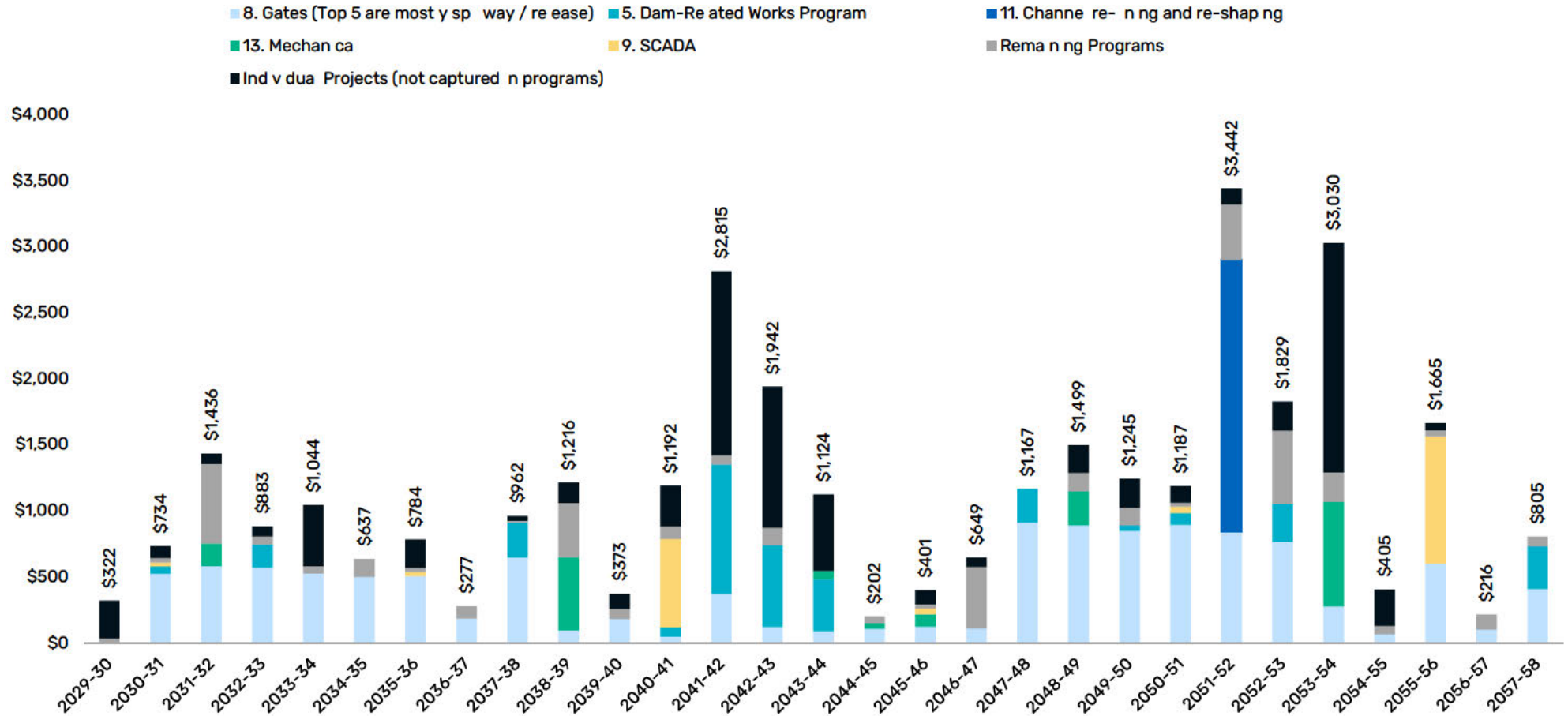
Expenditure beyond the price path is not relevant to the setting of prices for the 2025-26 to 2028-29 period under a RAB methodology. It is presented in **Figure 7** for completeness. This profile underpins the alternative annuity-base prices presented in the **Revenue and pricing** section of this summary.

Significant (by value) projects forecast for completion between 2029-30 and 2057-58 are shown in **Table 9**. Expenditure commencement dates are shown. For programs, expenditure will typically occur throughout the period.

Table 9 - Key projects beyond the price path period (2029-30 to 2057-58) period (\$'000s)

Project name	Commencement year	Value	Percentage total
Refurbish Structure - EJ Beardmore Dam - Spillway	2031	\$5,055	15%
Refurbish Regulating Gate - Jack Taylor Weir 229.6Km - Spillway	2031	\$2,966	9%
Comprehensive Risk Assessment Inspection - EJ Beardmore Dam	2028	\$1,463	4%
Refurbish 36T Gantry Crane - EJ Beardmore Dam - Spillway	2029	\$1,411	4%
Refurbish Outlet Conduit 1 (1524 X 1524) - EJ Beardmore Dam - Outlet Works	2052	\$1,031	3%
Other	Varies	\$21,555	64%
<b>Total</b>		<b>\$33,481</b>	

Figure 7 - Expenditure by major program beyond the price path period (relevant under an annuity method of cost recovery)



## Revenue and pricing

This section shows the final revenue requirement at scheme level. Values shown are prior to allocation to fixed (high or medium priority) or variable charges. These values represent Sunwater's estimate of the revenue required to continue to meet customer service standards and regulatory obligations under the current regulatory framework.

### Revenue requirement

**Table 10** brings together the price-path related expenditure building blocks. This includes a revenue offset building block as well as adjustments for the return of annuity positive balance funds (where applicable to a scheme), insurance review event funds and the QCA's review fee, which is applied only to irrigation entitlements.

Table 10 – Forecast revenue requirement (inclusive of revenue adjustments) (\$'000s)

Building block	2025-26	2026-27	2027-28	2028-29	Aggregate	Percentage
Price path related expenditure						
Opex	\$1,776.1	\$1,815.4	\$1,854.4	\$1,891.6	\$7,337.6	70.9%
Renewals opex	\$0.0	\$14.9	\$148.2	\$208.2	\$371.2	3.6%
Capital returns	\$389.0	\$503.3	\$599.7	\$662.7	\$2,154.7	20.8%
Tax allowance	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
<b>Sub-total</b>	<b>\$2,165.1</b>	<b>\$2,333.6</b>	<b>\$2,602.3</b>	<b>\$2,762.6</b>	<b>\$9,863.6</b>	<b>95.3%</b>
Revenue adjustments						
Revenue offsets	-\$2.3	-\$2.4	-\$2.5	-\$2.5	-\$9.8	-0.1%
Insurance review	\$71.5	\$73.6	\$75.6	\$77.5	\$298.1	2.9%
QCA fee <sup>1</sup>	\$46.3	\$47.6	\$48.9	\$50.3	\$193.1	1.9%
<b>Sub-total</b>	<b>\$115.5</b>	<b>\$118.7</b>	<b>\$122.0</b>	<b>\$125.2</b>	<b>\$481.5</b>	<b>4.7%</b>
<b>Total</b>	<b>\$2,280.5</b>	<b>\$2,452.3</b>	<b>\$2,724.4</b>	<b>\$2,887.8</b>	<b>\$10,345.0</b>	<b>100.0%</b>

Note 1: The QCA fee is apportioned to each scheme on the basis of irrigation entitlements.

## Prices

As outlined above (and in detail in our pricing submission), Sunwater is proposing to shift to a RAB-based recovery of renewals expenditure. Prices under a RAB methodology are presented in the **Proposal in summary** section.

The following tables show recommended irrigation prices (by tariff group) for the price path period for both the RAB and annuity cost recovery methodologies. They also show the difference between the two to highlight the impact of the change on irrigators.

### St George

Recommended prices for the St George tariff group are shown in **Table 11**.

Table 11 Comparison of recommended prices – St George tariff group

Charge	Methodology	2025-26	2026-27	2027-28	2028-29
<b>Part A (\$/ML) - High priority</b>	Proposed (RAB)	\$42.16	\$43.32	\$44.52	\$45.76
	Annuity	\$43.59	\$47.40	\$51.40	\$55.58
	Difference	-\$1.43	-\$4.08	-\$6.87	-\$9.82
<b>Part B (\$/ML)</b>	Proposed (RAB)	\$1.63	\$1.68	\$1.73	\$1.77
	Annuity	\$1.19	\$1.23	\$1.26	\$1.29
	Difference	+\$0.44	+\$0.45	+\$0.47	+\$0.48
<b>Part A (\$/ML) - Medium priority</b>	Proposed (RAB)	\$27.31	\$28.06	\$28.84	\$29.64
	Annuity	\$27.70	\$31.08	\$34.62	\$38.33
	Difference	-\$0.39	-\$3.01	-\$5.78	-\$8.70
<b>Part B (\$/ML)</b>	Proposed (RAB)	\$1.58	\$1.68	\$1.73	\$1.77
	Annuity	\$1.19	\$1.23	\$1.26	\$1.29
	Difference	+\$0.39	+\$0.45	+\$0.47	+\$0.48



# Appendix - Correspondence

## Keelie O'Sullivan

---

**From:** Keelie O'Sullivan  
**Sent:** Wednesday, 9 August 2023 3:10 PM  
**To:** [REDACTED]  
**Cc:** Sunwater Irrigation Price Path  
**Subject:** IPP25 - Stage 2 - St George meeting follow up

Hi [REDACTED]

Thank you for joining us in St George last month. I took away an action to come back to the group on a couple of topics including:

- how other businesses have benefited from the change to a regulated asset base (RAB)?
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Keelie

[REDACTED]



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Keelie

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**Sent:** Wednesday, 9 August 2023 3:10 PM  
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**Cc:** Sunwater Irrigation Price Path  
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Keelie

## Keelie O'Sullivan

---

**From:** Keelie O'Sullivan  
**Sent:** Thursday, 10 August 2023 4:21 PM  
**To:** [REDACTED]  
**Subject:** IPP25 - Stage 2 - St George meeting follow up

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Keelie

[REDACTED]



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## Keelie O'Sullivan

---

**From:** [REDACTED]  
**Sent:** Tuesday, 29 August 2023 9:49 AM  
**To:** Keelie O'Sullivan  
**Subject:** RE: IPP25 - Stage 2 - St George meeting follow up

### This Message Is From an Untrusted Sender

You have not previously corresponded with this sender.

Hi Keelie,

Thanks for your reply.

I would like to get a better understanding of the big drivers in St George's bulk water price path.

Would I be able to have a meeting (with a shared screen) with the financial modeler who can take me through the model and highlight the big tickets items for justification of price increases?

I'm aware from the presentation some of the drivers but in order to be comfortable with price path we need more detail.

I'm open to other solutions. Welcome to call me to discuss.

Thanks,  
[REDACTED]

---

**From:** Keelie O'Sullivan [REDACTED]  
**Sent:** Wednesday, August 9, 2023 3:10 PM  
**To:** [REDACTED]  
**Cc:** Sunwater Irrigation Price Path <pricepath@sunwater.com.au>  
**Subject:** IPP25 - Stage 2 - St George meeting follow up

Restricted

Hi [REDACTED]

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Keelie

[Redacted signature]

**sunwater**

[Redacted contact information]



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